

#### **Vostok New Ventures Ltd**

### PROSPECTUS REGARDING LISTING OF SEK 300,000,000

## SENIOR SECURED CALLABLE FIXED RATE BONDS 2016/2019

ISIN: SE0008406367

6 July 2016

#### Important information

This prospectus (the "**Prospectus**") has been prepared by Vostok New Ventures Ltd (the "**Company**"), registration number 39861, in relation to the application for listing of bonds issued under the Company's SEK 300,000,000 senior secured callable fixed rate bonds 2016/2019 with ISIN SE0008406367 (the "**Bonds**"), which was issued on 9 June 2016 (the "**Issue Date**") in accordance with the terms and conditions for the Bonds (the "**Terms and Conditions**") (the "**Bond Issue**"), on the Corporate Bond List at NASDAQ Stockholm AB ("**Nasdaq Stockholm**"). References to the Company or the Group refer in this Prospectus to Vostok New Ventures Ltd and its subsidiaries, unless otherwise indicated by the context. References to "SEK" refer to Swedish Kronor and references to "USD" refer to US dollar.

This Prospectus has been prepared in accordance with the rules and regulations in the Swedish Financial Instruments Trading Act (Sw. lag (1991:980) on handel med finansiella instrument) and Commission Regulation (EC) No 809/2004 of 29 April 2004 implementing Directive 2003/71/EC of the European Parliament and of the Council, each as amended. This Prospectus has been approved by and registered with the Swedish Financial Supervisory Authority (Sw. Finansinspektionen) in accordance with the provisions in Chapter 2, Sections 25 and 26, of the Swedish Financial Instruments Trading Act. It should be noted that such approval and such registration does not constitute any guarantee from the Swedish Financial Supervisory Authority that the information in this Prospectus is accurate or complete.

This Prospectus is not an offer for sale or a solicitation of an offer to purchase the Bonds in any jurisdiction. It has been prepared solely for the purpose of listing the Bonds on Nasdaq Stockholm. This Prospectus may not be distributed in any country where such distribution or disposal requires additional prospectus, registration or additional measures or is contrary to the rules and regulations in such country. Persons into whose possession this Prospectus comes or persons who acquire the Bonds are therefore required to inform themselves about, and to observe, such restrictions. The Bonds have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or any U.S. state securities laws and may be subject to U.S. tax law requirements. The Bonds may not be offered, sold or delivered within the United States of America or to, or for the account or benefit of, U.S. persons (as defined in Rule 902 of Regulation S under the Securities Act). The Company has not undertaken to register the Bonds under the Securities Act or any U.S. state securities laws or to affect any exchange offer for the Bonds in the future. Furthermore, the Company has not registered the Bonds under any other country's securities laws. It is the investor's obligation to ensure that the offers and sales of Bonds comply with all applicable securities laws.

The Prospectus will be available at the Swedish Financial Supervisory Authority's web page (www.fi.se) and the Company's web page (www.rostoknewventures.com), and paper copies may be obtained from the Company.

Unless otherwise explicitly stated, no information contained in this Prospectus has been audited or reviewed by the Company's auditors. Certain financial information in this Prospectus may have been rounded off and, as a result, the numerical figures shown as totals in this Prospectus may vary slightly from the exact arithmetic aggregation of the figures that precede them.

This Prospectus may contain forward-looking statements and assumptions regarding future market conditions, operations and results. Such forward-looking statements and information are based on the beliefs of the Company's management or are assumptions based on information available to the Group. The words "considers", "intends", "deems", "expects", "anticipates", "plans" and similar expressions indicate some of these forward-looking statements. Other such statements may be identified from the context. Any forward-looking statements in this Prospectus involve known and unknown risks, uncertainties and other factors which may cause the actual results, performances or achievements of the Group to be materially different from any future results, performances or achievements expressed or implied by such forward-looking statements. Further, such forward-looking statements are based on numerous assumptions regarding the Group's present and future business strategies and the environment in which the Group will operate in the future. Although the Company believes that the forecasts or indications of future results, performances and achievements are based on reasonable assumptions and expectations, they involve uncertainties and are subject to certain risks, the occurrence of which could cause actual results to differ materially from those predicted in the forward-looking statements and from past results, performances or achievements. Further, actual events and financial outcomes may differ significantly from what is described in such statements as a result of the materialisation of risks and other factors affecting the Group's operations. Such factors of a significant nature are mentioned in section "Risk factors" below.

This Prospectus shall be read together with all documents that are incorporated by reference (see section "Overview of financial reporting and documents incorporated by reference" below) and possible supplements to this Prospectus.

The Bonds may not be a suitable investment for all investors and each potential investor in the Bonds must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should (i) have sufficient knowledge and experience to make a meaningful evaluation of the Bonds, the merits and risks of investing in the Bonds and the information contained or incorporated by reference in this Prospectus or any applicable supplement; (ii) have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Bonds and the impact other Bonds will have on its overall investment portfolio; (iii) have sufficient financial resources and liquidity to bear all of the risks of an investment in the Bonds; (iv) understand thoroughly the Terms and Conditions; and (v) be able to evaluate (either alone or with the help of a financial advisor) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

This Prospectus is governed by Swedish law. Disputes concerning, or related to, the contents of this Prospectus shall be subject to the exclusive jurisdiction of the courts of Sweden. The District Court of Stockholm (Sw. *Stockholms tingsrätt*) shall be the court of first instance.

#### **Table of Contents**

Important information	2
Risk factors	
Responsible for the information in the Prospectus	16
The Bonds in brief	17
The Company and its operations	
Board of directors, senior management and auditors	
Overview of financial reporting and documents incorporated by reference	
Documents available for inspection	
Terms and Conditions for the Bonds.	
Addresses	

#### **Risk factors**

Investing in the Bonds involves inherent risks. The financial performance of the Issuer and the Group and the risks associated with its business are important when making a decision on whether to invest in the Bonds. A number of risk factors and uncertainties may adversely affect the Group. If any of these risks or uncertainties actually occurs, the business, operating results and financial position of the Group could be materially and adversely affected, which ultimately could affect the Issuer's ability to make payments of interest and repayments of principal under the Terms and Conditions. In this section, a number of risk factors are illustrated, namely general risks pertaining to the Group's business operations and material risks relating to the Bonds as financial instruments. The risks presented below are not exhaustive and other risks not discussed herein may also adversely affect the Group, the price of the Bonds and the Issuer's ability to service its debt obligations. Further, the risk factors are not ranked in order of importance. Potential investors should consider carefully the information contained in this Prospectus and make an independent evaluation before making an investment decision.

#### Risks related to the Group, the industry and the market

#### Price risks

The Issuer is exposed to share price risks because of private equity investments held by the Issuer and classified on the consolidated balance sheet as financial assets at fair value through profit and loss. A decrease in the value of non-quoted shares would affect post-tax profit and equity and may have a material negative impact on the Group's operations, earnings and financial position.

#### Market interest rate risk

The Group is exposed to a market interest rate risk because of outstanding loan receivables to Delivery Hero Holding GmbH and Kite Ventures which are carried at fixed interest rate. The Delivery Hero Holding GmbH loan is carried at amortized cost using the effective interest method based on market rate inputs. If the current interest rate on the capital markets (the "Market Interest Rate") increases, there is a risk that the Group receives lower interest income than had the loan receivables carried a floating rate, which may have a material negative impact on the Group's operations, earnings and financial position.

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a loss for the other party by failing to pay for its obligation. Within the Group's portfolio investments operations, credit risk arises from non-current and current loan receivables. For the investments in loan receivables, there are no formal restrictions with respect to the counterparty's credit rating. The Group is also exposed to counterparty credit risk on cash and cash equivalents and deposits with banks and financial institutions. If a counterparty is unable or unwilling to meet its obligations to the Group, it could have a material negative impact on the Group's operations, earnings and financial position.

#### Tax risks

The Issuer conducts its business, including intra-Group transactions, in accordance with the Issuer's interpretation of current tax legislation in relevant jurisdictions, tax treaties for the avoidance of double taxation and tax authorities' guidelines and other requirements. In addition,

the Issuer has on several occasions sought advice from independent tax consultants. However, there is a risk that the Issuer's interpretation of applicable rules and administrative practice is incorrect, or that rules or practice will be changed, potentially with retroactive effect. If any of the above described risks were to materialise, it could have a material negative impact on the Group's operations, earnings and financial position.

#### Exchange rate risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures, mainly with respect to the SEK, RUB and EUR. The official exchange rates for these and other operational currencies therefore directly or indirectly affect the value of investments, but it is not possible to quantify this effect as companies have differing foreign exchange sensitivity. The Issuer's accounts are prepared in USD as this is the functional currency. Taken together, this means that fluctuations in exchange rates may affect the net asset value of the portfolio in various ways that do not necessarily reflect real economic changes in the underlying assets. Fluctuations in the exchange rates could have a material negative impact on the Group's operations, earnings and financial position.

#### Acquisition and disposal risks

Acquisitions and disposals are by definition a natural element of the Group's operations. All acquisitions and disposals are subject to uncertainty. The Issuer's explicit exit strategy is to sell its holdings to strategic investors or via the market. There is a risk that the Issuer will not succeed in selling its participations and portfolio investments at the price the shares are being traded at on the market at the time of the disposal or valued at the balance sheet. The Issuer may therefore fail to sell its holdings in a portfolio company or may have to do so at less than its maximum value or at a loss. If the Issuer disposes of the whole or parts of an investment in a portfolio company, the Issuer may receive less than the potential value of the participations, and the Issuer may receive less than the sum invested, which could have a material negative impact on the Group's operations, earnings and financial position.

#### Risks related to competition

The Issuer operates in markets that may be subject to increased competition with regard to investment opportunities. A greater number of investors than previously may thus compete with the Issuer in the future for the type of investments that the Issuer intends to make. There is a risk that the Issuer will, in the future, be subject to competition, which might have a detrimental impact on the Issuer's return from investments. There is a risk that opportunities for beneficial acquisitions will not arise or that the Issuer, in the event that such opportunities for acquisition arose, would not have sufficient resources to carry out such acquisitions. If any of the above described risks were to materialise, it could have a material negative impact on the Group's operations, earnings and financial position.

#### Dependence on key individuals

The Issuer is dependent on its senior executives. Its managing director, Per Brilioth, is of particular significance to the development of the Issuer. The Group's success is also dependent on its ability to attract, retain and motivate appropriate managerial personnel within the Group. There is a risk that the Group might be seriously affected if any of the senior executives left the Company. If any

of the above described risks were to materialise, it could have a material negative impact on the Group's operations, earnings and financial position.

#### International capital flows

Economic unrest in a growth market tends to have an adverse impact on the equity markets in other growth countries, or the share price of companies operating in such countries, as investors opt to re-allocate their investment flows to more stable and developed markets. The Issuer's share price may be adversely affected during such periods. Financial problems or an increase in perceived risk related to a growth market may inhibit foreign investment in such market and have a negative impact on the country's economy. Such an economic downturn could have a material negative impact on the Group's operations, earnings and financial position.

#### Liquidity risk

Liquidity risk is the risk that an entity will have difficulties in paying its financial liabilities. For the Group, prudent liquidity risk management implies maintaining sufficient cash. Without sufficient liquidity, the Group will be forced to curtail its operations. In the event that current resources do not satisfy the Group's requirements, it may have to seek additional financing. The availability of additional financing will depend on a variety of factors, such as market conditions, the general availability of credit, the volume of trading activities, the overall availability of credit to the financial services industry, the Group's credit ratings and credit capacity, and the possibility that customers or lenders could develop a negative perception of the Issuer's long- or short-term financial prospects if the Group incurs large investment losses or if the level of its business activity decreases due to a market downturn.

Disruptions, uncertainty or volatility in the capital and credit markets may also limit the Group's access to capital required to operate its business. Such market conditions may limit the Group's ability to repay, in a timely manner, maturing liabilities, to generate fee income and market-related revenue to meet liquidity needs and to access the capital necessary to grow its business. As such, the Group may be forced to postpone raising capital or bear an unattractive cost of capital, which could decrease the Group's profitability and significantly reduce its financial flexibility. If any of the above described risks were to materialise, or if any of the above described factors would have a negative development, it could have a material negative impact on the Group's operations, earnings and financial position.

#### The global capital markets and the economy in general

The Group's results of operations are materially affected by conditions in the global capital markets and the economy in general. Concerns over inflation, energy costs, geopolitical issues and the availability and cost of credit have contributed to increased volatility and negative future expectations for the economy and global markets. These factors, along with volatile oil prices, declining business and consumer confidence and increased unemployment, have precipitated an economic slowdown and recession in many countries. In addition, the fixed-income markets are experiencing a period of extreme volatility which has negatively affected market liquidity conditions. Securities that are less liquid are more difficult to value and may be hard to dispose of. Domestic and international equity markets have also been experiencing increased volatility and turmoil. The Group is exposed to substantial risk of loss due to market volatility.

Factors such as consumer spending, business investment, government spending, the volatility and strength of the capital markets, and inflation all affect the business and economic environment and, ultimately, the amount and profitability of the Group's business. An economic downturn characterised by higher unemployment, lower family income, lower corporate earnings, lower business investment and lower consumer spending, could have a material negative impact on the Group's operations, earnings and financial position.

#### Dependency on portfolio companies

The Issuer is a holding company that conducts its operations through subsidiaries and affiliated entities. The Issuer holds few significant assets other than direct and indirect investments in its operating companies. Accordingly, the Issuer is dependent upon receipt of sufficient income related to the operation of and the ownership in such entities to meet its own obligations. The Issuer's ability to benefit from the distribution of any assets of its subsidiaries upon liquidation of any such companies will be subject to the prior claims of such companies' creditors, including trade creditors. A decrease in income from subsidiaries may have a negative impact on the Group's operations, earnings and financial position.

#### Emerging markets and country-specific risks

An investment in the Bonds will be subject to risks associated with ownership and management of investments and in particular to risks of ownership and management in Russia and other emerging markets. As these countries are still, from an economic point of view, in a phase of development, investments are affected by unusually large fluctuations in profit and loss and other factors outside the Issuer's control that may have an adverse impact on the value of the Issuer's adjusted equity. Investors should therefore be aware that investment activity in Russia and other emerging markets entails a high level of risk and requires special consideration of factors, including those mentioned here, which are usually not associated with investment in shares in better regulated countries.

Unstable state administration, could have an adverse impact on investments. None of the emerging markets has a fully developed legal system comparable to that in more developed countries. In these judicial systems existing laws and regulations are sometimes applied inconsistently and both the independence and efficiency of the court system constitute a significant risk. Statutory changes have taken place and will probably continue to take place at a rapid pace, and it remains difficult to predict the effect of legislative changes and legislative decisions for companies. It could be more difficult to obtain redress or exercise one's rights in emerging markets than in more mature legal systems. If any of the above described risks were to materialise, or if any of the above described factors would have a negative development, it could have a material negative impact on the Group's operations, earnings and financial position.

#### Exposure to Russia

A significant part of the Group's assets are related to Russia. Russia has undergone deep political and social change in recent years. The value of the Issuer's assets may be affected by uncertainties such as political and diplomatic developments, social or religious instability, changes in government policy, tax and interest rates, restrictions on the political and economic development of laws and regulations in Russia, major policy changes or lack of internal consensus between leaders, executive and decision-making bodies and strong economic groups. These risks entail in particular expropriation, nationalisation, confiscation of assets and legislative changes relating to

the level of foreign ownership. In addition, political changes may be less predictable in a growth country such as Russia than in other more developed countries. Such instability may in some cases have an adverse impact on the Group's operations. Since the collapse of the Soviet Union in 1991, the Russian economy has, from time to time, shown:

- significant decline in GDP;
- weak banking system with limited supply of liquidity to foreign companies;
- growing black and grey economic markets;
- high flight of capital;
- high level of corruption and increased organised economic crime;
- hyperinflation; and
- significant rise in unemployment.

Moreover, the Russian economy is largely dependent on the production and export of oil and natural gas, which makes it vulnerable to fluctuations in the oil and gas market.

If any of the above described risks were to materialise, or if any of the above described factors would have a negative development, it could have a material negative impact on the Group's operations, earnings and financial position.

Domestic political conflicts and the risk of terrorism

Any terrorist attacks and the resulting heightened security measures could cause disruptions to domestic commerce and could have a material negative impact on the Group's operations, earnings and financial position.

Accounting practice and access to other information

Practice in accounting, financial reporting and auditing in Russia and other emerging markets cannot be compared with the corresponding practices that exist in the Western world. This is principally due to the fact that accounting and reporting have only been a function of adaptation to tax legislation. The tradition of not publishing information unnecessarily is still evident. The formal requirements are less broad in terms of publishing information than in more developed markets. In addition, there is a risk that access to external analysis, reliable statistics and historical data is inadequate. The effects of inflation can, moreover, be difficult for external observers to analyse. There is a risk with regard to the completeness or dependability of prepared accounts and auditing. Inadequate information and weak accounting standards could have a material negative impact on the Group's operations, earnings and financial position.

#### Corporate governance risk

Misuse of corporate governance remains a problem in Russia and other emerging markets. Minority shareholders may be badly treated in various ways, for instance in the sale of assets, transfer pricing, dilution, limited access to annual general meetings and restrictions on seats on boards of directors for external investors. In addition, sales of assets to and transactions with related parties are common. Transfer pricing is generally applied by companies for the transfer of value from subsidiaries and external investors to various types of holding companies. Companies may neglect to comply with the rules that govern share issues, such as prior notification in sufficient time for the exercise of rights of pre-emption. Prevention of registration of shares is also widespread. Despite the fact that independent authorised registrars have to keep most share registers, some are still in the hands of the company management, which may lead to register

manipulation. In such cases, a company's management would be able to take extensive strategic measures without proper consent from shareholders and shareholders ability to exercise their right to express views and take decisions is made considerably more difficult.

Inadequate accounting rules and standards have hindered the development of an effective system for uncovering fraud and increasing insight. Shareholders can conceal their ownership by acquiring shares through shell company structures based abroad which are not demonstrably connected to the beneficiary, leading to self-serving transactions, insider deals and conflicts of interest. The role of the financial inspectorate, as the regulator of the equity market to guarantee effective oversight and ensure that fraud is uncovered, is complicated by the lack of judicial and administrative enforcement instruments.

Deficiencies in legislation on corporate governance, judicial enforcement and corporate legislation may lead to hostile takeovers, where the rights of minority shareholders are disregarded or abused, which could have a material negative impact on the Group's operations, earnings and financial position.

#### Risks relating to the Bonds

#### Credit risks

An investment in the Bonds carries a credit risk relating to the Issuer and the Group. The investor's ability to receive payment under the Terms and Conditions is therefore dependent upon the Issuer's ability to meet its payment obligations, which in turn is largely dependent upon the performance of the Group's operations and its financial position. The Group's operations and financial position are in turn affected by several factors, a number of which have been discussed above.

An increased credit risk may cause the market to charge the Bonds a higher risk premium, which would have an adverse effect on the value of the Bonds. Another aspect of the credit risk is that any deterioration in the financial position of the Issuer may entail a lower credit-worthiness and the possibility for the Issuer to receive financing may be impaired when the Bonds mature.

#### Refinancing risk

The Issuer may be required to refinance certain or all of its outstanding debt, including the Bonds. The Issuer's ability to successfully refinance its debt obligations is dependent upon the conditions of the capital markets and the Issuer's financial position at such time. Even if the markets and the Issuer's financial position are favourable, the Issuer's access to financing sources may not be available on acceptable terms, or at all. The Issuer's inability to refinance its debt obligations on acceptable terms, or at all, could have a material adverse effect on the Issuer's business, financial position and results of operations and on the bondholders' recovery under the Bonds.

#### Ability to comply with the Terms and Conditions

The Group is required to comply with the Terms and Conditions. Events beyond the Group's control, including changes in the economic and business condition in which the Group operates, may affect the Group's ability to comply with, among other things, the undertakings set out in the Terms and Conditions. A breach of the Terms and Conditions could result in a default under the Terms and Conditions.

#### Interest rate risk

The Bonds will bear a fixed interest rate of 6.50 per cent. per annum. A holder of a security with a fixed interest rate is exposed to the risk that the price of such security falls as a result of changes in the Market Interest Rate. While the nominal rate of a security with a fixed interest rate is fixed for a specified period, the Market Interest Rate typically changes on a daily basis. As the Market Interest Rate changes, the price of such security is likely to change in the opposite direction. If the Market Interest Rate increases, the price of such security typically falls, until the yield of such security is approximately equal to the Market Interest Rate. If the Market Interest Rate falls, the price of a security with a fixed compensation rate typically increases, until the yield of such security is approximately equal to the Market Interest Rate. Investors should be aware that movements of the Market Interest Rate can adversely affect the price of the Bonds and can lead to losses for the Bondholders if they sell the Bonds.

#### Liquidity risks

The Issuer has undertaken to list the Bonds on the corporate bond list of Nasdaq Stockholm within 60 calendar days after the issue date of the Bonds. It is further the Issuer's intention to complete such listing within 30 calendar days after the issue date of the Bonds. However, there is a risk that the Bonds will not be admitted to trading. Further, even if securities, including the Bonds, are admitted to trading on Nasdaq Stockholm, there is not always active trading in the securities, so there is a risk that the market for trading in the Bonds will be illiquid even if the Bonds are listed. This may result in the fact that the bondholders cannot sell their Bonds when desired or at a price level which allows for a profit comparable to similar investments with an active and functioning secondary market. Lack of liquidity in the market may have a negative impact on the market value of the Bonds. Furthermore, the nominal value of the Bonds may not be indicative compared to the market price of the Bonds if they are admitted for trading on Nasdaq Stockholm.

It should also be noted that during a given time period it may be difficult or impossible to sell the Bonds (at all or at reasonable terms) due to, for example, severe price fluctuations, close down of the relevant market or trade restrictions imposed on the market.

#### The market price of the Bonds may be volatile

The market price of the Bonds could be subject to significant fluctuations in response to actual or anticipated variations in the Group's operating results and those of its competitors, adverse business developments, changes to the regulatory environment in which the Group operates, changes in financial estimates by securities analysts and the actual or expected sale of a large number of Bonds, as well as other factors. In addition, in recent years the global financial markets have experienced significant price and volume fluctuations, which, if repeated in the future, could adversely affect the market price of the Bonds without regard to the Group's operating results, financial position or prospects.

#### Currency risk

The Bonds will be denominated and payable in SEK. If investors in the Bonds measure their investment return by reference to a currency other than SEK, an investment in the Bonds will entail foreign exchange-related risks due to, among other factors, possible significant changes in the value of the SEK relative to the currency by reference to which investors measure the return on their investments could cause a decrease in the effective yield of the Bonds below their stated

coupon rates and could result in a loss to investors when the return on the Bonds is translated into the currency by reference to which the investors measure the return on their investments. Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate or the ability of the Issuer to make payments in respect of the bonds. As a result, there is a risk that investors may receive less interest or principal than expected, or no interest or principal.

#### Dependence on subsidiaries

A significant part of the Group's assets and revenues relate to the Issuer's subsidiaries. Accordingly, the Issuer is dependent upon receipt of sufficient income related to the operation of and the ownership in the subsidiaries to enable it to make payments under the Bonds. The Issuer's subsidiaries are legally separate and distinct from the Issuer and have no obligation to pay amounts due with respect to the Issuer's obligations and commitments, including the Bonds, or to make funds available for such payments. The ability of the Issuer's subsidiary to make such payments to the Issuer is subject to, among other things, the availability of funds, corporate restrictions and the terms of each operation's indebtedness. Should the Issuer not receive sufficient income from its subsidiaries, the investor's ability to receive payment under the Terms and Conditions may be adversely affected.

#### Structural subordination and insolvency of subsidiaries

In the event of insolvency, liquidation or a similar event relating to one of the Issuer's subsidiaries, all creditors of such Issuer would be entitled to payment in full out of the assets of such Issuer before any entity within the Group, as a shareholder, would be entitled to any payments. Thus, the Bonds are structurally subordinated to the liabilities of such subsidiaries. There is a risk that the Group and its assets would not be protected from actions by the creditors of any subsidiary of the Group, whether under bankruptcy law, by contract or otherwise. In addition, defaults by, or the insolvency of, certain subsidiaries of the Issuer could result in the obligation of the Issuer to make payments under financial or performance guarantees in respect of such subsidiaries' obligations or the occurrence of cross defaults on certain borrowings of the Group, which could have a material adverse effect on the Issuer's business, financial position and results of operations and on the bondholders' recovery under the Bonds.

#### Risks relating to the security package

The Issuer's obligations under the Bonds are secured by a pledge over (i) all the shares in Vostok New Ventures (Cyprus) Limited, (ii) a receivable due to the Group under a loan extended to Delivery Hero Holding GmbH, maturing in August 2018 (the "Delivery Hero Loan Receivable") and (iii) a deposit account into which any proceeds from the repayment of the Delivery Hero Loan Receivable will be transferred. However, there is a risk that the proceeds from any enforcement of the pledged assets would not be sufficient to satisfy all amounts then due on or in respect of the Bonds. Furthermore, the pledged assets may be subject to the laws of a number of jurisdictions, which may limit the enforceability of the pledges in bankruptcy, insolvency and other similar proceedings. Moreover, such multi-jurisdictional proceedings are typically complex and costly. Other than the security created under the Terms and Conditions, the Bonds represent an unsecured obligation of the Group. This means that in the event of the liquidation, bankruptcy, reorganisation or winding-up of the Issuer, the bondholders normally receive payment after any priority creditors have been paid in full.

Risks relating to control rights of the majority lenders under the first loan and escrow agreement

The Issuer, together with other lenders, granted term loans in the aggregate amount of EUR 100,000,000 to Delivery Hero Holding GmbH as borrower (the "Delivery Hero Loan") which are split as EUR 75,000,000 under tranche A EUR 25,000,000 under tranche B. Pursuant to the loan agreement for the EUR 100,000,000 term loans (the "Delivery Hero Loan Agreement"), the terms and conditions of the Delivery Hero Loan Agreement may generally be amended or waived with the consent of lenders whose participation in the loans aggregate more than 50 per cent. of the Delivery Hero Loan. However, certain matters require the consent of not less than 75 per cent. of the lenders under the Delivery Hero Loan Agreement (measured by the amount of their share in the Delivery Hero Loan). Such matters include, inter alios, (i) any change in the time at which any portion of the loan is to prepaid, (ii) any amendment or termination of any of the security documents entered into to secure the Delivery Hero Loan, (iii) any change of the stated maturity of the principal of, or any instalment of interest on, or change to an earlier redemption date of, or waiver of a default in the payment of principal of, premium, if any, or interest on, any loan, or (iv) the release of any subsidiary guarantor from its obligations under its subsidiary guarantee entered into to secure the Delivery Hero Loan. The Issuer's participation in the Delivery Hero Loan amounts to 25 per cent. and, accordingly, the other lenders could (with effect on the rights and claims of the Issuer's Delivery Hero Loan Receivable) resolve to amend or waive the Delivery Hero Loan Agreement on any of the aforementioned and other aspects without any veto right or other control of the Issuer. Depending on the nature of the amendments and waivers, such changes might be adverse to the interests of the Issuer and negatively affect, among others, the status, value or security interests in respect of the Delivery Hero Loan Receivable.

Risks relating to the German equitable subordination regime

A (direct or indirect) shareholder of a German limited liability company, such as Delivery Hero Holding GmbH, who grants a loan or provides other debt financing to such German company may face the risk that its claims for repayment of principal or payment of interest will, in the event of an insolvency of the borrowing company, be satisfied only after all non-subordinated debt has been repaid in full ("**Equitable Subordination**").

Repayment of a shareholder loan may be rescinded by the competent insolvency administrator of the German company if the repayment of principal or payment of interest occurred within one year prior to the date of the filing for insolvency. Furthermore, the insolvency administrator is entitled to void any security interest granted by the borrowing company if such security interest was granted to the shareholder within 10 years prior to the date of the filing for insolvency. The insolvency administrator may also oppose the enforcement of any such security. If the Equitable Subordination regime were applicable to a shareholder loan, the loan would remain subject to the Equitable Subordination regime for a period of one year after such loan has been assigned, distributed or otherwise passed on to a non-shareholder of the borrowing company.

There is one important exemption to such Equitable Subordination regime: Pursuant to the small shareholders' privilege loans and security granted for such loans will not be subordinated if: (i) the loans are granted by a shareholder whose shareholding (in terms of capital) does not (or during the last year prior to the filing for insolvency of the borrowing company) exceed 10 per cent. of the borrower's equity, and (ii) such shareholder has not taken a managing role in the borrowing company.

The Issuer's shareholding in Delivery Hero Holding GmbH was at all times since the granting of the Delivery Hero Loan significantly below the 10 per cent. shareholding. If, however, the majority lenders' shareholding in Delivery Hero Holding GmbH exceeded this threshold during the lifetime of the Delivery Hero Loan, this could, in an insolvency of Delivery Hero Holding GmbH, potentially result in an Equitable Subordination of the Delivery Hero Loan Receivable, too. In addition, any payments received by the Issuer on account of the Delivery Hero Loan Receivable within one year prior to the filing of Delivery Hero Holding GmbH's insolvency would then be subject to a claw-back and any collateral and guarantees securing the Delivery Hero Loan Receivable could be voided by Delivery Hero Holding GmbH's insolvency administrator.

#### Risks related to early redemption and put option

Under the Terms and Conditions, the Issuer has reserved the possibility to redeem all outstanding Bonds before the final redemption date. If the Bonds are redeemed before the final redemption date, the bondholders have the right to receive an early redemption amount which exceeds the nominal amount of the Bonds. However, there is a risk that the market value of the Bonds is higher than the early redemption amount and that it may not be possible for bondholders to reinvest such proceeds at an effective interest rate as high as the interest rate on the Bonds and may only be able to do so at a significantly lower rate.

According to the Terms and Conditions, the Bonds are subject to prepayment at the option of each bondholder (put option) if (i) an event or series of events occur whereby one or more persons, acting together, acquire control over the Issuer and where "control" means acquiring or controlling, directly or indirectly, more than 50 per cent. of the votes of the Issuer, or the right to, directly or indirectly, appoint or remove the whole or a majority of the directors of the board of directors of the Issuer or (ii) the Issuer's shares are not listed or admitted to trading on Nasdaq Stockholm or any other regulated market, or if the Issuer's shares on the aforementioned stock exchanges is suspended for a period of 15 consecutive banking days. There is, however, a risk that the Issuer will not have sufficient funds at the time of such prepayment to make the required prepayment of the Bonds which could adversely affect the Issuer, *e.g.*, by causing insolvency or an event of default under the Terms and Conditions, and thus adversely affect all bondholders and not only those that choose to exercise the option.

#### No action against the Issuer and bondholders' representation

In accordance with the Terms and Conditions, the agent will represent all bondholders in all matters relating to the Bonds and the bondholders are prevented from taking actions on their own against the Issuer. Consequently, individual bondholders do not have the right to take legal actions to declare any default by claiming any payment from or enforcing any security granted by the Issuer and may therefore lack effective remedies unless and until a requisite majority of the bondholders agree to take such action. However, there is a risk that a bondholder, in certain situations, could bring its own action against the Issuer (in breach of the Terms and Conditions), which could negatively impact an acceleration of the Bonds or other action against the Issuer. To enable the agent to represent bondholders in court, the bondholders may have to submit a written power of attorney for legal proceedings. The failure of all bondholders to submit such a power of attorney could negatively affect the legal proceedings.

Under the Terms and Conditions, the agent will in some cases have the right to make decisions and take measures that bind all bondholders. Consequently, the actions of the agent in such matters

could impact a bondholder's rights under the Terms and Conditions in a manner that would be undesirable for some of the bondholders.

#### Bondholders' meetings

The Terms and Conditions will include certain provisions regarding bondholders' meetings. Such meetings may be held in order to resolve on matters relating to the bondholders' interests. The Terms and Conditions will allow for certain majorities to bind all bondholders, including bondholders who have not taken part in the meeting and those who have voted differently to the required majority at a duly convened and conducted bondholders' meeting. Consequently, the actions of the majority in such matters could impact a bondholder's rights in a manner that would be undesirable for some of the bondholders.

#### Restrictions on the transferability of the Bonds

The Bonds have not been and will not be registered under the U.S. Securities Act of 1933, as amended, or any U.S. state securities laws. A holder of the Bonds may not offer or sell the Bonds in the United States. The Issuer has not undertaken to register the Bonds under the U.S. Securities Act or any U.S. state securities laws or to affect any exchange offer for the Bonds in the future. Furthermore, the Issuer has not registered the Bonds under any other country's securities laws. Each potential investor should observe and obey the transfer restrictions that apply to the Bonds. It is the bondholder's obligation to ensure, at own cost and expense, that its offers and sales of Bonds comply with all applicable securities laws. Due to these restrictions, there is a risk that a bondholder cannot sell its Bonds as desired.

#### Risks relating to the clearing and settlement in Euroclear's book-entry system

The Bonds will be affiliated to Euroclear's account-based system, and no physical notes will be issued. Clearing and settlement relating to the Bonds will be carried out within Euroclear's bookentry system as well as payment of interest and repayment of the principal. Investors are therefore dependent upon the functionality of Euroclear's account-based system, which is a factor that the Issuer cannot control. If Euroclear's account-based system would not function properly, there is a risk that investors would not receive payments under the Bonds as they fall due.

#### Amended or new legislation

This Prospectus and the Terms and Conditions are based on Swedish law in force at their respective date of issuance. The impact of any possible future legislative measures or changes, or changes to administrative practices, may give rise to risks which are not possible to foresee. There is a risk that amended or new legislation and administrative practices may adversely affect the investor's ability to receive payment under the Terms and Conditions.

#### Conflicts of interest

The issuing agent and sole bookrunner have engaged in, and may in the future engage in, investment banking and/or commercial banking or other services for the Issuer and the Group in the ordinary course of business. The issuing agent and sole bookrunner may thus in the future have relations with the Group other than those arising from its role in the issue of the Bonds. The issuing agent and sole bookrunner may, for example, provide services related to financing other than through the issue of the Bonds, such as investment banking services for, or other commercial dealings with, the Group. Therefore, conflict of interest may exist or may arise as a result of the

issuing agent and sole bookrunner having previously engaged, or will in the future engage, in transactions with other parties, having multiple roles or carrying out other transactions for third parties with conflicting interests. Such conflicts of interest could adversely affect the Group's ability to renew or maintain existing financing or obtain further financing and in turn have a material negative effect on the Group's operations, earnings and financial position.

#### Responsible for the information in the Prospectus

The Company issued the Bonds on 9 June 2016. This Prospectus has been prepared in relation to the Company applying for admission to trading of the Bonds on Nasdaq Stockholm, in accordance with the Commission Regulation (EC) No 809/2004 of 29 April 2004 implementing Directive 2003/71/EC of the European Parliament and of the Council and the rules and regulations in Chapter 2 of the Swedish Financial Instruments Trading Act, each as amended.

The Company is responsible for the information given in this Prospectus. The Company confirms that, having taken all reasonable care to ensure that such is the case, the information contained in this Prospectus is, to the best of the Company's knowledge, in accordance with the actual conditions and that no information has been omitted which may distort the picture of the Company. The information in the Prospectus and in the documents incorporated by reference which derive from third parties has, as far as the Company is aware and can judge on basis of other information made public by the respective third party, been correctly represented and no information has been omitted which may serve to render the information misleading or incorrect.

The board of directors is responsible for the information given in this Prospectus only under the conditions and to the extent set forth in Swedish law. The board of directors confirms that, having taken all reasonable care to ensure that such is the case, the information in this Prospectus is, to the best of the board of directors' knowledge, in accordance with the facts and contains no omissions likely to affect its import.

Hamilton, Bermuda on 6 July 2016

**VOSTOK NEW VENTURES LTD** 

The board of directors

#### The Bonds in brief

This section contains a general and broad description of the Bonds. It does not claim to be comprehensive or cover all details of the Bonds. Potential investors should therefore carefully consider this Prospectus as a whole, including the documents incorporated by reference (see below section "Overview of financial reporting and documents incorporated by reference") and the full Terms and Conditions for the Bonds, which can be found in section "Terms and Conditions for the Bonds", before a decision is made to invest in the Bonds.

Concepts and terms defined in section "Terms and Conditions for the Bonds" are used with the same meaning in this section unless otherwise is explicitly understood from the context or otherwise defined in this Prospectus.

#### **Summary of the Bonds**

The Bonds are debt instruments (Sw. *skuldförbindelser*), intended for public market trading, which confirm that each Holder has a claim against the Company. The Company resolved to issue the Bonds on 3 June 2016. The purpose of the Bond Issue was to raise funds to be used for repayment in full of the Issuer's credit facility provided by Pareto Bank ASA and Pareto Securities AB, under which the amount to be repaid amounted to approximately USD 20.2 million, and towards general corporate purposes. The Issue Date for the Bonds was 9 June 2016. The Bonds will mature on 9 June 2019.

The aggregate nominal amount of the Bonds is SEK 300,000,000 represented by Bonds denominated in SEK with ISIN SE0008406367, each with a Nominal Amount of SEK 1,000,000. The Bonds were issued at a price equal to 100 per cent. of the Nominal Amount.

The Bonds have been issued in accordance with Swedish law and are connected to the account-based system of Euroclear Sweden AB, registration number 556112-8074, P.O. Box 191, SE-101 23 Stockholm, Sweden. This means that the Bonds are registered on behalf of the Holders on a securities account (Sw. *VP-konto*). No physical notes have been or will be issued. Payment of principal, interest and, if applicable, withholding of preliminary tax will be made through Euroclear's book-entry system.

The Bonds constitute direct, general, unconditional, unsubordinated and secured obligations of the Issuer and shall at all times rank at least *pari passu* with all direct, general unconditional, unsubordinated and unsecured obligations of the Issuer, except those obligations which are mandatorily preferred by law, and without any preference among them.

As continuing security for the due and punctual fulfilment of the Issuer's obligations under the Terms and Conditions, the Issuer has pledged to the Agent and the Holders (as represented by the Agent), as a first priority pledge (i) all the shares in Vostok New Ventures (Cyprus) Limited, (ii) a receivable due to the Group under a loan extended to Delivery Hero Holding GmbH, maturing in August 2018 and (iii) a deposit account into which any proceeds from the repayment of the Delivery Hero Loan Receivable will be transferred.

The Company shall redeem all outstanding Bonds at 100 per cent. of the Nominal Amount together with accrued but unpaid interest on the Final Redemption Date, unless previously redeemed or repurchased in accordance with Clause 11 "Redemption, repurchase and prepayment of the Bonds" or terminated in accordance with Clause 15 "Termination of the Bonds" of the Terms and Conditions.

The Company may choose to redeem all, but not only some, of the Bonds in full on any Business Day at a redemption price equal to the applicable Call Option Amount together with accrued but unpaid interest (see further Clause 11.3 "*Early voluntary redemption by the Issuer (call option)*" of the Terms and Conditions).

Upon a Change of Control Event or a De-listing Event, each Holder has a right of pre-payment (put option) of its Bonds at a price of 101 per cent. of the Nominal Amount together with accrued but unpaid interest (see further Clause 11.4 "Mandatory repurchase due to a Change of Control Event or a De-listing Event (put option)" of the Terms and Conditions).

If the Conditions Precedent for Disbursement would not have been fulfilled within 30 calendar days after the Issue Date, the Issuer would have been obliged to redeem the Bonds at their Nominal Amount together with accrued but unpaid interest (see further Clause 11.5 "Mandatory repurchase due to failure to fulfil the Conditions Precedent for Disbursement" of the Terms and Conditions). However, the Conditions Precedent for Disbursement were fulfilled on 10 June 2016.

Payment of the Nominal Amount and/or interest will be made to the person who is a Holder on the Record Date immediately preceding the relevant payment date. Payments shall be made in SEK. The right to receive payment of the Nominal Amount is time-barred and becomes void ten years from the relevant Redemption Date, unless the limitation period is duly interrupted.

The Bonds bear interest from, but excluding, the Interest Payment Date falling immediately prior to their issuance up to, and including, the Relevant Redemption Date at a fixed rate of 6.50 per cent. per annum. Interest is paid quarterly in arrears on each Interest Payment Date and is calculated on the basis of a 360-day year comprised of twelve (12) months of thirty (30) days each and, in case of incomplete moths, the actual number of days elapsed (30/360-days basis). The Interest Payment Dates are 9 March; 9 June; 9 September and 9 December each year (with the first Interest Payment Date on 9 September 2016 and the last Interest Payment Date being the final Redemption Date). The right to receive payment of interest is time-barred and becomes void three years from the relevant due date for payment.

Nordic Trustee & Agency AB (publ), registration number 556882-1879, P.O. Box 7329, SE-103 90, Stockholm, Sweden is acting as Agent for the Holders in relation to the Bonds, and, if relevant, any other matter within its authority or duty in accordance with the Terms and Conditions. Even without a separate authorisation from the Holders and without having to obtain any Holder's consent (if not required to do so under the Terms and Conditions), the Agent, or a person appointed by the Agent, is entitled to represent the Holders in every matter concerning the Bonds and the Terms and Conditions. The Agent is authorised to act on behalf of the Holders whether or not in court or before an executive authority (including any legal or arbitration proceeding relating to the perfection, preservation, protection or enforcement of the Bonds). Each Holder shall immediately upon request by the Agent provide the Agent with any such documents, including a written power of attorney (in form and substance to the Agent's satisfaction), as the Agent deems necessary for the purpose of carrying out its duties under the Terms and Conditions. The Agent is under no obligation to represent a Holder which does not comply with such request of the Agent.

An agreement was entered into between the Agent and the Company on or about the Issue Date regarding, *inter alia*, the remuneration payable to the Agent. The Agent agreement is available at

the Agent's office. The rights and obligations of the Agent are set forth in the Terms and Conditions which are available at the Company's web page, www.vostoknewventures.com.

Each of the Company, the Agent and Holders representing at least ten per cent. of the total outstanding Nominal Amount, may request that a Holders' Meeting is convened (see further Clause 18 "Holders' Meeting" of the Terms and Conditions) or request a Written Procedure (see further Clause 19 "Written Procedure" of the Terms and Conditions). Such Holders' Meeting or Written Procedure may, upon votes representing a relevant majority of Holders eligible for voting, cause resolutions to be validly passed and binding on all Holders.

If the Bonds have been duly declared due and payable due to an Event of Default, the available funds shall firstly be applied towards payment of all costs and expenses incurred by and any remuneration payable to the Agent under the Terms and Conditions and the Agent Agreement and other cost and expenses relating to the enforcement of the Transaction Security, secondly in or towards payment of accrued but unpaid Interest under the Bonds, thirdly in or towards payment of any unpaid principal under the Bonds and fourthly in or towards payment of any other costs or outstanding amounts unpaid under the Terms and Conditions. Any excess funds shall be transferred to the Company.

The Bonds are freely transferrable and trading can occur from their date of issuance. Holders may, however, be subject to purchase or transfer restrictions with regard to the Bonds, as applicable from time to time under local laws to which a Holder may be subject (due to, *e.g.*, its nationality, its residency, its registered address or its place(s) for business). Each Holder must ensure compliance with local laws and regulations applicable at their own cost and expense. All Bond transfers are subject to the Terms and Conditions and the Terms and Conditions are automatically applicable in relation to all Bond transferees upon the completion of a transfer.

To simplify trading in the Bonds, the Company intends to apply for listing of the Bonds on Nasdaq Stockholm in connection with the Swedish Financial Supervisory Authority's approval of this Prospectus. The number of Bonds being admitted to trading if the application is approved by Nasdaq Stockholm is 300. The earliest date for admitting the Bonds to trading on Nasdaq Stockholm is on or about 8 July 2016. The fact that an application regarding listing of the Bonds on Nasdaq Stockholm has been submitted does not mean that the application will be approved. The total expenses of the admission to trading of the Bonds are estimated to amount to SEK 900,000. The Terms and Conditions include an undertaking for the Company to ensure that the Bonds are listed on Nasdaq Stockholm.

#### The Company and its operations

#### Introduction

Vostok New Ventures Ltd is a public limited liability company registered in Bermuda with registration number 39861, having its registered address at Codan Services, Clarendon House, 2 Church Street, Hamilton HM1108, Bermuda. The Company was formed on 5 April 2007 and registered with the Bermudan Companies Registration Office on 9 April 2007. The Company is governed by Bermudan law.

#### Share capital, shares, ownership structure and governance

As of 31 March 2016, the Company's share capital amounted to USD 23,519,858 divided among 73,499,555 shares. The shares are denominated in USD. Since 4 July 2007, the Company's shares are traded on Nasdaq Stockholm as depository receipts, with trading symbol VNV SDB and ISIN SE0005191475.

As of 31 March 2016, there were approximately 8,800 shareholders in the Company. The largest shareholders of the Company are Luxor Capital Group L.P. with approximately 30.7 per cent., Swedbank Robur fonder with approximately 9.6 per cent. and Alecta Pensionsförsäkring with approximately 9.5 per cent. of the shares. To ensure that the control over the Company is not abused, the Company complies with the Bermudan Companies Act and the Swedish Code of Corporate Governance. In addition, the Company acts in accordance with the rules of procedure of the board of directors and the instructions for the managing director adopted by the Company.

#### **Business and operations**

Vostok New Ventures Ltd is an investment company with the business concept of using experience, expertise and a widespread network to identify and invest in assets with considerable potential for value appreciation, with a focus on companies with network effects. The Company's investment strategy is to run investments into primarily equity holdings in private companies with a high return potential. As of 31 March 2016, the Company's most important holdings (in terms of percentage weight) were Avito (64.0 per cent. of the investment portfolio), Gett (6.5 per cent. of the investment portfolio).<sup>1</sup>

The Company is the parent company and acts as the holding company of the Group and therefore own, manage and finance the holding through its wholly owned Cypriot subsidiary, Vostok New Ventures (Cyprus) Limited. Vostok New Ventures (Cyprus) Limited is responsible for the Group's portfolio (in some cases via Vostok CoInvestment Coöperatief B.A). Vostok CoInvestment Coöperatief B.A and Vostok New Ventures AB are both subsidiaries of Vostok New Ventures (Cyprus) Limited. Vostok New Ventures AB provides information and analysis services to the Company. Consequently, the Company is dependent upon its subsidiary.

#### Litigation

The Company has not, during the previous twelve months, been and is not aware of any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened) which may have, or have had in the recent past, significant effects on the Company's and/or the Group's financial position or profitability. However, the Company is from time to time involved in legal proceedings in the ordinary course of business.

<sup>&</sup>lt;sup>1</sup> The Company's three months report, covering the period 1January 2016–31 March 2016, page 3.

#### Material agreements

No Group company is party to any material agreement outside the ordinary course of business which could result in such company having a right or an obligation that could materially affect the Company's ability to meet its obligations to the bondholders.

#### **Credit rating**

Neither the Company nor the Bonds have a credit rating from an international credit rating institute.

#### Significant adverse changes and recent events

There has been no material adverse change in the prospects of the Company since the date of publication of its last audited financial report and no significant change in the financial or market position of the Group since the end of the last financial period for which interim financial information has been published.

During the fourth quarter 2015, the Company agreed to invest USD 20 million for 10 per cent. in primary equity in Propertyfinder. In December 2015, the first USD 5 million was disbursed to the company and the remaining USD 15 million was disbursed during the first quarter 2016.<sup>2</sup>

During the second quarter 2016, the Company invested USD 1.2 million in Swedish-founded Carable (Garantibil) which aims to become a fully automated peer-to-peer marketplace for used cars. Further, the Board of Directors has resolved to mandate the Company to repurchase up to 10 per cent. of the outstanding shares of the Company.<sup>3</sup>

In connection with the Issue Date for the Bonds, the Company repaid a credit facility provided by Pareto Bank ASA and Pareto Securities AB in the amount of approximately USD 20,200,000.

Except for the foregoing and the issuance of the Bonds, there have been no recent events particular to the Company which are to a material extent relevant to the evaluation of the Company's solvency.

#### Shareholders' agreements

As far as the Company is aware, there are no shareholders' agreements or other agreements which could result in a change of control of the Company.

#### Board of directors, senior management and auditors

The business address for all members of the board of directors and the senior management is: Codan Services, Clarendon House, 2 Church Street, Hamilton HM1108, Bermuda. The board of directors of the Company currently consists of six members. Information on the members of the board of directors and the senior management, including significant assignments outside the Company which are relevant for the Company, is set forth below.

#### **Board of directors**

#### Lars O Grönstedt

Born 1954 and of Swedish nationality. Member and chairman of the board of directors since 2010. Current assignments outside the Group include chairman and board member in East Capital

<sup>&</sup>lt;sup>2</sup> The Company's three months report, covering the period 1January 2016–31 March 2016, page 1.

<sup>&</sup>lt;sup>3</sup> The Company's three months report, covering the period 1January 2016–31 March 2016, page 1.

Explorer AB (publ), Scypho AB and Vostok Emerging Finance Ltd, vice chairman of the Swedish National Debt Office, speaker of the elected body of representatives of Trygg Foundation, and board member in Pro4u AB and the Institute of International Economics at Stockholm University.

#### Josh Blachman

Born 1974 and of American nationality. Member of the board of directors of the Company since 2013. Current assignments outside the Group include managing director of Atlas Peak Capital.

#### Per Brilioth

Born 1969 and of Swedish nationality. Managing director and member of the board of directors of the Company since 2007. Current assignments outside the Group include chairman and board member in Pomegranate Investment AB (publ) and PetSounds AB and board member in Vostok Emerging Finance Ltd, RusForest AB (publ), Tethys Oil AB and LeoVegas AB (publ).

#### Victoria Grace

Born 1975 and of American nationality. Member of the board of directors of the Company since 2015. Current assignments outside the Group include founding partner of Colle Capital Partners LP.

#### Ylva Lindquist

Born in 1961 and of Swedish nationality. Member of the board of directors of the Company since 2015. Current assignments outside the Group include vice president and general counsel in Xylem Water Solutions Global Services AB.

#### Keith Richman

Born in 1973 and of American nationality. Member of the board of directors of the Company since 2013. Current assignments outside the Group include president of Defy Media.

#### Senior management

Per Brilioth

See section "Board of directors" above.

Nadja Borisova

Nadja Borisova is chief financial officer of the Company. Current assignments outside the Group include board member in St Petersburg Property Company AB and chief financial officer of Vostok Emerging Finance Ltd.

Anders F. Börjesson

Anders F. Börjesson is general counsel of the Company. Current assignments outside the Group include board member in Pomegranate Investment AB (publ), managing director of RusForest AB (publ) and general counsel of Vostok Emerging Finance Ltd.

#### **Auditors**

Öhrlings PricewaterhouseCoopers AB has been the Company's auditor since 2007, with Ulrika Ramsvik as the auditor-in-charge from 2012 and onwards (*i.e.* for the period covered by the historical financial information incorporated into this Prospectus by reference) and Bo Hjalmarsson as co-signing auditor from 2014 and onwards. Ulrika Ramsvik and Bo Hjalmarsson

are members of FAR. The business address to Öhrlings PricewaterhouseCoopers AB is Torsgatan 21, SE-113 97 Stockholm, Sweden.

Other than the Company's auditors' reviews of the historical information incorporated into this Prospectus by reference (see section "Overview of financial reporting and documents incorporated by reference" below), no information contained in this Prospectus has been audited or reviewed by the Company's auditors.

#### **Conflicts of interest**

None of the members of the board of directors or the senior management of the Company has a private interest that may be in conflict with the interests of the Company.

Although there are currently no conflicts of interest, it cannot be excluded that conflicts of interest may come to arise between companies in which members of the board of directors and members of the senior management have duties, as described above, and the Company.

#### **Financial interests**

Several members of the board of directors and the senior management have a financial interest in the Company through their, direct and indirect, holdings of shares in the Company.

#### Overview of financial reporting and documents incorporated by reference

The accounting principles applied in the preparation of the Company's financial statements presented below are set out in the following and have been consistently applied to all the years presented, unless otherwise stated.

The financial information for the financial years ending 31 December 2014 and 31 December 2015 have been prepared in accordance with International Financial Reporting Standards (IFRS).

The Company's consolidated annual reports for the financial years ended 31 December 2014 and 31 December 2015 have been incorporated in this Prospectus by reference. The consolidated annual reports have been audited by the Company's auditor and the auditor's report has been incorporated in this Prospectus through the consolidated annual reports for the financial years ended 31 December 2014 and 31 December 2015 by reference.

In this Prospectus the following documents are incorporated by reference. The documents have been made public and have been handed in to the Swedish Financial Supervisory Authority.

Reference	Document	Page
Financial information regarding the Company and its business for the financial year ended 31 December 2014	Vostok New Ventures Ltd's consolidated annual report for the financial year ended 31 December 2014	<ul> <li>21–23 (Administration report),</li> <li>24 (Income statements – Group),</li> <li>25 (Balance sheets – Group),</li> <li>25 (Statement of Changes in Equity – Group),</li> <li>26 (Cash flow statements – Group)</li> <li>27 (Income statement – Parent)</li> <li>27 (Balance sheet – Parent)</li> <li>29–43 (Notes to the financial statements)</li> </ul>
Auditor's report for the financial year ended 31 December 2014	Vostok New Ventures Ltd's consolidated annual report for the financial year ended 31 December 2014	- 44 (Independent Auditors' Report)
Financial information regarding the Company and its business for the financial year ended 31 December 2015	Vostok New Ventures Ltd's consolidated annual report for the financial year ended 31 December 2015	<ul> <li>24–26 (Administration report),</li> <li>27 (Income statements – Group),</li> <li>28 (Balance sheets – Group),</li> <li>29 (Statement of Changes in Equity – Group),</li> <li>30 (Cash flow statements – Group)</li> <li>32 (Income statement – Parent)</li> <li>33 (Balance sheet – Parent)</li> <li>36–50 (Notes to the financial statements)</li> </ul>
Auditor's report for the financial year ended 31	Vostok New Ventures Ltd's consolidated annual	- 52 (Independent Auditors' Report)

December 2015

report for the financial year ended 31 December 2015

The abovementioned annual reports are available in electronic form on the Company's web page www.vostoknewventures.com (http://www.vostoknewventures.com/en/investor-relations/financial-reports/), and can also be obtained from the Company in paper format in accordance with section "Documents available for inspection" below.

Investors should read all information which is incorporated in the Prospectus by reference. Information in the above documents which is not incorporated by reference is either deemed by the Company not to be relevant for investors in the Bonds or is covered elsewhere in the Prospectus. The documents can be obtained in paper format at the Company's head office and are also available at the Company's web page, www.vostoknewventures.com.

#### Documents available for inspection

Copies of the following documents can be obtained from the Company in paper format upon request during the validity period of this Prospectus at the Company's head office.

- The amended and restated bye-laws of the Company.
- The memorandum of association of the Company.
- All documents which by reference are a part of this Prospectus.
- The Company's subsidiaries' audited annual reports for the financial years 2014 and 2015 (where applicable).

#### **Terms and Conditions for the Bonds**

# TERMS AND CONDITIONS FOR VOSTOK NEW VENTURES LTD SEK 300,000,000 SENIOR SECURED CALLABLE FIXED RATE BONDS 2016/2019

ISIN: SE0008406367

Issue Date: 9 June 2016

The distribution of this document and the private placement of the Bonds in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required to inform themselves about, and to observe, such restrictions.

The Bonds have not been and will not be registered under the U.S. Securities Act of 1933, as amended, and are subject to U.S. tax law requirements. The Bonds may not be offered, sold or delivered within the United States of America or to, or for the account or benefit of, U.S. persons.

# TERMS AND CONDITIONS FOR VOSTOK NEW VENTURES LTD MAXIMUM SEK 300,000,000 SENIOR SECURED CALLABLE FIXED RATE BONDS 2016/2019 ISIN: SE0008406367

#### 1. DEFINITIONS AND CONSTRUCTION

#### 1.1 **Definitions**

In these terms and conditions (the "Terms and Conditions"):

- "Account Operator" means a bank or other party duly authorised to operate as an account operator pursuant to the Financial Instruments Accounts Act and through which a Holder has opened a Securities Account in respect of its Bonds.
- "Accounting Principles" means the international financial reporting standards (IFRS) within the meaning of Regulation 1606/2002/EC (or as otherwise adopted or amended from time to time).
- "Adjusted Nominal Amount" means the total aggregate Nominal Amount of the Bonds outstanding at the relevant time less the Nominal Amount of all Bonds owned by the Issuer, a Group Company or an Affiliate of the Issuer or a Group Company, irrespective of whether such Person is directly registered as owner of such Bonds.
- "Advance Purchase Agreement" means (a) an advance or deferred purchase agreement if the agreement is in respect of the supply of assets or services and payment in the normal course of business with credit periods which are normal for the relevant type of project contracts, or (b) any other trade credit incurred or provided in the ordinary course of business.
- "Affiliate" means any Person, directly or indirectly, controlling or controlled by or under direct or indirect common control with such specified Person. For the purpose of this definition, "control" when used with respect to any Person means the power to direct the management and policies of such Person, directly or indirectly, whether through the ownership of voting securities, by contract or otherwise; and the terms "controlling" and "controlled" have meanings correlative to the foregoing.

29

"**Bond**" means debt instruments (Sw. *skuldförbindelser*), each for the Nominal Amount and of the type set forth in Chapter 1 Section 3 of the Swedish Financial Instruments Accounts Act, issued by the Issuer under these Terms and Conditions.

"**Bond Issue**" means the issue of the Bonds on the Issue Date, set forth in Clause 2.

"Business Day" means a day in Sweden other than a Sunday or other public holiday. Saturdays, Midsummer Eve (Sw. *midsommarafton*), Christmas Eve (Sw. *julafton*) and New Year's Eve (Sw. *nyårsafton*) shall for the purpose of this definition be deemed to be public holidays.

"Business Day Convention" means the first following day that is a Business Day.

#### "Calculation Principles" means:

- (a) that the calculation of the Equity Ratio and the ratio of Net Interest Bearing Debt to Net Asset Value shall be made as per a testing date (the "**Testing Date**"), determined by the Issuer, falling no more than two (2) months prior to the incurrence of Permitted Debt or a Restricted Payment (that requires the Incurrence Test to be met); and
- (b) that the Equity Ratio and the ratio of Net Interest Bearing Debt to Net Asset Value shall be measured on the Testing Date so determined, calculated pro forma including any new assets acquired with the proceeds from new Financial Indebtedness and including the new Financial Indebtedness provided it is an interest bearing obligation; and
- (c) that the figures for Total Assets, Equity and Net Asset Value for the Reference Period ending on the last day of the period covered by the most recent Financial Report shall be adjusted:
  - (i) so that any asset acquired or disposed of by the Group during the Reference Period, or after the end of the Reference Period but before the Testing Date, shall be included or excluded (as applicable), pro forma, for the entire Reference Period; and
  - (ii) so that any asset to be acquired with the proceeds from new Financial Indebtedness shall be included, pro forma, for the entire Reference Period.

#### "Call Option Amount" means:

- (a) 103.25 per cent. of the Nominal Amount if the call option is exercised on or after the First Call Date up to (but not including) the date falling twenty one (21) months after the Issue Date;
- (b) 102.60 per cent. of the Nominal Amount if the call option is exercised on the date falling twenty one (21) months after the Issue Date up to (but not including) the date falling twenty four (24) months after the Issue Date;
- (c) 101.95 per cent. of the Nominal Amount if the call option is exercised on the date falling twenty four (24) months after the Issue Date up to (but not including) the date falling twenty seven (27) months after the Issue Date;
- (d) 101.30 per cent. of the Nominal Amount if the call option is exercised on the date falling twenty seven (27) months after the Issue Date up to (but not including) the date falling thirty (30) months after the Issue Date;
- (e) 100.65 per cent. of the Nominal Amount if the call option is exercised on the date falling thirty (30) months after the Issue Date up to (but not including) the date falling thirty three (33) months after the Issue Date;
- (f) 100.00 per cent. of the Nominal Amount if the call option is exercised on the date falling thirty three (33) months after the Issue Date up to (but not including) the Final Redemption Date.

"Change of Control Event" means the occurrence of an event or series of events whereby one or more persons, acting together, acquire control over the Issuer and where "control" means (a) acquiring or controlling, directly or indirectly, more than fifty (50.00) per cent of the voting shares of the Issuer, or (b) the right to, directly or indirectly, appoint or remove the whole or a majority of the directors of the board of directors of the Issuer.

"Compliance Certificate" means a certificate, in form and substance satisfactory to the Trustee, signed by the Issuer certifying that so far as it is aware no Event of Default is continuing or, if it is aware that such event is continuing, specifying the event and steps, if any, being taken to remedy it. The Compliance Certificate shall include calculations and figures in respect of the Equity Ratio and the ratio of Net Interest Bearing Debt to Net Asset Value.

"Conditions Precedent for Disbursement" means all actions and documents set forth in Clause 13.1.

- "Conditions Subsequent" means all events and evidences set forth in Clause 14.1.
- "CSD" means the Issuer's central securities depository and registrar in respect of the Bonds from time to time; initially Euroclear Sweden AB (reg. no. 556112-8074, P.O. Box 191, SE-101 23 Stockholm, Sweden).
- "De-listing Event" means a situation where (i) the Issuer's shares are not listed and admitted to trading on Nasdaq Stockholm or any other Regulated Market; or (ii) trading of the Issuer's shares on the aforementioned stock exchanges is suspended for a period of fifteen (15) consecutive Business Days.
- "Delivery Hero Loan Receivable" means a receivable due to the Issuer under a loan extended to Delivery Hero Holding GmbH. The loan matures on 1 September 2018, has a nominal value of EUR 25,000,000 and has been pledged in favour of the Trustee and the Holders (represented by the Trustee) under the Delivery Hero Loan Receivable Pledge Agreement.
- "Delivery Hero Loan Receivable Pledge Agreement" means the pledge agreement entered into between the Issuer and the Trustee on or about the Issue Date in respect of a first priority pledge over all the Issuer's present and future money claims under the Delivery Hero Loan Receivable from time to time, granted in favour of the Trustee and the Holders (represented by the Trustee).
- "Deposit Account" means a bank account of the Issuer into which any proceeds from the repayment or prepayment (for the avoidance of doubt, excluding interest payments) of the Delivery Hero Loan Receivable, in accordance with Clause 12.12, will be transferred and which has been pledged in favour of the Trustee and the Holders (represented by the Trustee) under the Deposit Account Pledge Agreement.
- "Deposit Account Pledge Agreement" means the pledge agreement entered into between the Issuer and the Trustee on or about the Issue Date in respect of a first priority pledge over the Deposit Account and all funds held on the Deposit Account from time to time, granted in favour of the Trustee and the Holders (represented by the Trustee).
- "**Equity**" means the aggregate amount which in accordance with the Accounting Principles would be shown in the Issuer's consolidated Financial Report as the shareholders' equity of the Group.

32

"Equity Ratio" means the ratio of Equity to Total Assets.

"Escrow Account" means a bank account of the Issuer, into which the Net Proceeds will be transferred and which has been pledged in favour of the Trustee and the Holders (represented by the Trustee) under the Escrow Account Pledge Agreement.

"Escrow Account Pledge Agreement" means the pledge agreement entered into between the Issuer and the Trustee on or about the Issue Date in respect of a first priority pledge over the Escrow Account and all funds held on the Escrow Account from time to time, granted in favour of the Trustee and the Holders (represented by the Trustee).

"Event of Default" means an event or circumstance specified in Clause 15.1.

"Final Redemption Date" means 9 June 2019.

"Finance Documents" means these Terms and Conditions, the Trustee Agreement, the Security Documents, and any other document designated to be a Finance Document by the Issuer and the Trustee.

"Financial Indebtedness" means any indebtedness in respect of:

- (a) monies borrowed or raised, including Market Loans;
- (b) the amount of any liability in respect of any finance leases, to the extent the arrangement is treated as a finance lease in accordance with the Accounting Principles applicable on the Issue Date (a lease which in the accounts of the Group is treated as an asset and a corresponding liability), and for the avoidance of doubt, any leases treated as operating leases under the Accounting Principles as applicable on the Issue Date shall not, regardless of any subsequent changes or amendments of the Accounting Principles, be considered as finance or capital leases;
- (c) receivables sold or discounted (other than any receivables to the extent they are sold on a non-recourse basis);
- (d) any amount raised under any other transaction (including any forward sale or purchase agreement) having the commercial effect of a borrowing;
- (e) any derivative transaction entered into in connection with protection against or benefit from fluctuation in any rate or

price (and, when calculating the value of any derivative transaction, only the mark to market value shall be taken into account, provided that if any actual amount is due as a result of a termination or a close-out, such amount shall be used instead);

- (f) any counter indemnity obligation in respect of a guarantee, indemnity, bond, standby or documentary letter of credit or any other instrument issued by a bank or financial institution; and
- (g) (without double counting) any guarantee or other assurance against financial loss in respect of a type referred to in the above items (a)-(f).

"Financial Instruments Accounts Act" means the Swedish Financial Instruments Accounts Act (Sw. lag (1998:1479) om kontoföring av finansiella instrument).

"Financial Report" means the Group's and the Issuer's annual audited financial statements and quarterly interim unaudited reports, which shall be prepared and made available according to 12.8 (a) and (b).

"First Call Date" means the date falling eighteen (18) months after the Issue Date or, to the extent such day is not a Business Day, the Business Day following from an application of the Business Day Convention.

"Force Majeure Event" has the meaning set forth in Clause 27.1.1.

"Group" means the Issuer and all Subsidiaries from time to time and "Group Company" means the Issuer or any of the Subsidiaries.

"Holder" means the Person who is registered on a Securities Account as direct registered owner (Sw. *ägare*) or nominee (Sw. *förvaltare*) with respect to a Bond.

"Holders' Meeting" means a meeting among the Holders held in accordance with Clause 18 (Holders' Meeting).

"Incurrence Test" the Incurrence Test for the incurrence of Financial Indebtedness is met if:

- (a) the Equity Ratio exceeds eighty five (85.00) per cent.;
- (b) the ratio of Net Interest Bearing Debt to Net Asset Value is less than ten (10.00) per cent.; and
- (c) no Event of Default is continuing or would result from the incurrence

(d) calculated in accordance with the Calculation Principles.

"**Interest**" means the interest on the Bonds calculated in accordance with Clause 10.1–10.3.

"Interest Payment Date" means 9 March; 9 June; 9 September and 9 December each year or, to the extent such day is not a Business Day, the Business Day following from an application of the Business Day Convention (with the first Interest Payment Date on 9 September 2016 and the last Interest Payment Date being the Final Redemption Date).

"Interest Period" means each period beginning on (but excluding) the Issue Date or any Interest Payment Date and ending on (and including) the next succeeding Interest Payment Date (or a shorter period if relevant), in no case adjusted due to an application of the Business Day Convention.

"Interest Rate" means the fixed interest of 6.50 per cent. per annum.

"Issuer" means Vostok New Ventures Ltd (reg. no. 39861, Codan Services, Clarendon House, 2 Church Street, Hamilton HM1108, Bermuda).

"Issuing Agent" means Pareto Securities AB (reg. no. 556206-8956, P.O. Box 7415, SE-103 91 Stockholm, Sweden) or another party replacing it, as Issuing Agent, in accordance with these Terms and Conditions.

"Issue Date" means 9 June 2016.

#### "Maintenance Test" is met if:

- (a) the Equity Ratio exceeds seventy five (75.00) per cent.; and
- (b) the ratio of Net Interest Bearing Debt to Net Asset Value is less than twenty (20.00) per cent.;

calculated in accordance paragraph (c) of the Calculation Principles (as applicable).

#### "Make Whole Amount" means

- (a) the present value on the relevant Record Date of 103.25 per cent. of the Nominal Amount as if such payment originally should have taken place on the First Call Date; and
- (b) the present value on the relevant Record Date of the remaining interest payments, (excluding accrued but unpaid

interest up to the relevant redemption date) up to and including the First Call Date:

both present values under items (a) and (b) above calculated by using a discount rate of fifty (50) basis points over the comparable Swedish Government Bond Rate (*i.e.* comparable to the remaining duration of the Bonds until the First Call Date).

- "Market Loan" means any loan or other indebtedness where an entity issues commercial paper, certificates, subordinated debentures, bonds or any other debt securities (including, for the avoidance of doubt, medium term note programmes and other market funding programmes), provided in each case that such instruments and securities are or can be subject to trade on a Regulated Market or recognised unregulated market place.
- "Material Adverse Effect" means a material adverse effect on (a) the business, financial condition or operations of the Group taken as a whole, (b) the Issuer's ability to perform and comply with its payment and the undertakings set out in Clause 12 (*Special Undertakings*), or (c) the validity or enforceability of the Finance Documents.
- "**Material Group Company**" means the Issuer or a Subsidiary representing more than ten (10.00) per cent. of the Total Assets.
- "Nasdaq Stockholm" means the Regulated Market of Nasdaq Stockholm Aktiebolag (reg. no 556420-8394, SE-105 78 Stockholm, Sweden).
- "Net Asset Value" means the aggregate market value of the Group's investment portfolio after deducting Net Interest Bearing Debt and other liabilities of the Group in accordance with the Accounting Principles and as shown in the Issuer's consolidated Financial Report.
- "Net Interest Bearing Debt" means the aggregate interest bearing debt (excluding any interest bearing debt borrowed from any Group Company) less cash and cash equivalents of the Group in accordance with the Accounting Principles and as shown in the Issuer's consolidated Financial Report.
- "Net Proceeds" means the proceeds from the Bond Issue after deduction has been made for the Transaction Costs payable by the Issuer to the Sole Bookrunner (if the Sole Bookrunner has requested that their respective fees and costs shall be deducted) and the Issuing

Agent for the services provided in relation to the placement and issuance of the Bonds.

"Nominal Amount" has the meaning set forth in Clause 2.

"Parallel Debt Obligations" has the meaning set forth in Clause 5.10.

"Person" means any individual, corporation, partnership, limited liability company, joint venture, association, joint-stock company, trust, unincorporated organisation, government, or any agency or political subdivision thereof or any other entity, whether or not having a separate legal personality.

#### "Permitted Debt" means any Financial Indebtedness:

- (a) incurred under the Bonds;
- (b) taken up from a Group Company;
- (c) of the Group under any guarantee issued by a Group Company for the obligations of any Group Company, in the ordinary course of business;
- (d) related to any agreements under which a Group Company leases office space (Sw. *kontorshyresavtal*) or other premises provided that such Financial Indebtedness is incurred in the ordinary course of such Group Company's business;
- (e) arising under a foreign exchange transaction or commodity derivatives for spot or forward delivery entered into in connection with protection against fluctuation in currency rates or prices where the exposure arises in the ordinary course of business or in respect of payments to be made under these Terms and Conditions, but not any transaction for investment or speculative purposes;
- (f) arising under any interest rate hedging transactions, but not any transaction for investment or speculative purposes;
- arising under any hedging transactions related to obligations under executive remuneration plans forming part of the ordinary course of business;
- (h) incurred under Advance Purchase Agreements;
- incurred under any counter-indemnity obligation and in the ordinary course of business;

- (j) until the Conditions Precedent for Disbursement have been fulfilled, the Refinancing Debt;
- (k) incurred by the Issuer if such Financial Indebtedness is subordinated to the obligations of the Issuer under the Finance Documents and (i) meets the Incurrence Test on a *pro forma* basis, (ii) has a final maturity date or a final redemption date, and (iii) when applicable, has early redemption dates or instalment dates, in each case (ii) and (iii) which occur after the Final Redemption Date; and
- (l) incurred in connection with the redemption of the Bonds in order to fully refinance the Bonds and provided further that such Financial Indebtedness is subject to an escrow arrangement up until the redemption of the Bonds (taking into account the rules and regulations of the CSD), for the purpose of securing, inter alia, the redemption of the Bonds.

## "Permitted Security" means any security or guarantee:

- (a) granted under the Finance Documents;
- (b) arising by operation of law or in the ordinary course of business (including collateral or retention of title arrangements in connection with Advance Purchase Agreements but, for the avoidance of doubt, not including guarantees or security in respect of any monies borrowed or raised);
- (c) provided in relation to any agreement under which a Group Company leases office space (Sw. *kontorshyresavtal*) or other premises provided that such lease constitutes Permitted Debt;
- (d) arising under any netting or set off arrangements under financial derivatives transactions or bank account arrangements, including group cash pool arrangements;
- (e) provided for foreign exchange transactions or hedging transactions set out in paragraphs (e), (f) and (g) of the definition Permitted Debt;
- (f) provided for any guarantees issued by a Group Company in the ordinary course of business;
- (g) provided in relation to any counter-indemnity obligation and in the ordinary course of business as set out in paragraph (i) in the definition of Permitted Debt; and

- (h) provided in connection with a redemption of the Bonds in full and constituting a first priority pledge over a bank account in the name of the Issuer for the purpose of securing, *inter alia*, the redemption of the Bonds.
- "Principal Obligations" has the meaning set forth in Clause 5.10.
- "Record Date" means the fifth (5th) Business Day prior to (a) an Interest Payment Date, (b) a Redemption Date, (c) a date on which a payment to the Holders is to be made under Clause 16 (*Distribution of proceeds*), (d) the date of a Holders' Meeting, or (e) another relevant date, or in each case such other Business Day falling prior to a relevant date if generally applicable on the Swedish bond market.
- "Redemption Date" means the date on which the relevant Bonds are to be redeemed or repurchased in accordance with Clause 11 (*Redemption, repurchase and prepayment of the Bonds*).
- "**Reference Date**" means 31 March, 30 June, 30 September and 31 December in each year for as long as any Bonds are outstanding.
- "Reference Period" means each period of twelve (12) consecutive calendar months.
- "Refinancing Debt" means the credit facility provided by Pareto Bank ASA, Pareto Securities AS and Pareto Securities AB, under which the amount to be repaid amounts to approximately USD 20,200,000.
- "Refinancing Debt Security" means all security provided in relation to the Refinancing Debt.
- "Regulated Market" means any regulated market (as defined in Directive 2004/39/EC on markets in financial instruments).
- "Restricted Payment" has the meaning set forth in Clause 12.1.
- "Securities Account" means the account for dematerialised securities maintained by the CSD pursuant to the Financial Instruments Accounts Act in which (a) an owner of such security is directly registered or (b) an owner's holding of securities is registered in the name of a nominee.
- "Security Documents" means the security documents pursuant to which the Transaction Security is created and any other document designated as a security document by the Issuer and the Trustee.
- "Share Pledge Agreement" means the pledge agreement entered into by the Issuer and the Trustee (on behalf of itself and the Holders) on or

about the Issue Date in respect of a first priority pledge of all shares in Vostok New Ventures (Cyprus) Limited, granted in favour of the Trustee and the Holders (represented by the Trustee).

"**Sole Bookrunner**" means Pareto Securities AB (reg. no. 556206-8956, P.O. Box 7415, SE-103 91 Stockholm, Sweden).

"Subsidiary" means an entity from time to time of which the Issuer:

- (a) has direct or indirect control; or
- (b) owns directly or indirectly more than fifty (50.00) per cent. of the share capital or other right of ownership.

"Swedish Government Bond Rate" means the yield to maturity at the time of computation of direct obligations of Sweden, acting through the Swedish National Debt Office (a Swedish Government Bond; Sw. statsobligation) with a constant maturity (such yield to be the weekly average yield as officially compiled and published in the most recent financial statistics that has become publicly available at least two (2) Business Days (but not more than five (5) Business Days) prior to the relevant Record Date for the Redemption Date (or, if such financial statistics are not so published or available, any publicly available source of similar market data selected by the Issuer in good faith)) most nearly equal to the period from the Redemption Date to the First Call Date; provided, however, that if the period from the Redemption Date to the First Call Date is not equal to the constant maturity of a direct obligation of Sweden, acting through the Swedish National Debt Office for which a weekly average yield is given, the Swedish Government Bond Rate shall be obtained by linear interpolation (calculated to the nearest one-twelfth (1/12) of a year) from the weekly average yields of direct obligations of Sweden, acting through the Swedish National Debt Office, for which such yields are given, except that if the period from such Redemption Date to the First Call Date is less than one year, the weekly average yield on actually traded direct obligations of Sweden, acting through the Swedish National Debt Office, adjusted to a constant maturity of one year shall be used.

"Total Assets" means the Group's total assets in accordance with the Accounting Principles and as shown in the Issuer's consolidated Financial Report.

"Transaction Costs" means all fees, costs and expenses, stamp, registration and other taxes incurred by the Issuer or any other member

of the Group in connection with (a) the Bond Issue and (b) the listing of the Bonds.

"Transaction Security" means the Share Pledge Agreement, the, Escrow Account Pledge Agreement, Deposit Account Pledge Agreement, Delivery Hero Loan Receivable Pledge Agreement and any other pledge agreement entered into by a Group Company under these Terms and Conditions.

"Trustee" means the Holders' agent and security agent under these Terms and Conditions and, if relevant, the other Finance Documents, from time to time; initially Nordic Trustee & Agency AB (publ) (reg.no. 556882-1879, P.O. Box 7329 SE-103 90 Stockholm, Sweden).

"Trustee Agreement" means the fee agreement entered into between the Trustee and the Issuer on or about the Issue Date regarding, *inter alia*, the remuneration payable to the Trustee.

"Written Procedure" means the written or electronic procedure for decision making among the Holders in accordance with Clause 19 (Written Procedure).

#### 1.2 Construction

- 1.2.1 Unless a contrary indication appears, any reference in these Terms and Conditions to:
  - (a) "assets" includes present and future properties, revenues and rights of every description;
  - (b) any agreement or instrument is a reference to that agreement or instrument as supplemented, amended, novated, extended, restated or replaced from time to time;
  - (c) a "**regulation**" includes any regulation, rule or official directive (whether or not having the force of law) of any governmental, intergovernmental or supranational body, agency or department;
  - (d) a provision of law is a reference to that provision as amended or re-enacted; and
  - (e) a time of day is a reference to Stockholm time.
- 1.2.2 An Event of Default is continuing if it has not been remedied or waived.
- 1.2.3 When ascertaining whether a limit or threshold specified in SEK has been attained or broken, an amount in another currency shall be counted

on the basis of the rate of exchange for such currency against SEK for the previous Business Day, as published by the Swedish Central Bank (Sw. *Riksbanken*) on its website (www.riksbank.se). If no such rate is available, the most recently published rate shall be used instead.

- 1.2.4 A notice shall be deemed to be sent by way of press release if it is made available to the public within Sweden promptly and in a non-discriminatory manner.
- 1.2.5 No delay or omission of the Trustee or of any Holder to exercise any right or remedy under these Terms and Conditions shall impair or operate as a waiver of any such right or remedy.

## 2. THE AMOUNT OF THE BONDS AND UNDERTAKING TO MAKE PAYMENTS

- The aggregate amount of the bond loan will be an amount of SEK 300,000,000 which will be represented by Bonds, each of a nominal amount of SEK 1,000,000 or full multiples thereof (the "Nominal Amount"). All Bonds are issued on a fully paid basis at an issue price of one hundred (100.00) per cent. of the Nominal Amount. The ISIN for the Bonds is SE0008406367. The minimum permissible investment in connection with the Initial Bond Issue is SEK 1,000,000.
- 2.2 The Issuer undertakes to repay the Bonds, to pay Interest and to otherwise act in accordance and comply with these Terms and Conditions.
- 2.3 The Bonds are denominated in SEK and each Bond is constituted by these Terms and Conditions.
- 2.4 By subscribing for Bonds, each initial Holder agrees that the Bonds shall benefit from and be subject to the Finance Documents and by acquiring Bonds each subsequent Holder confirms such agreements.

#### 3. STATUS OF THE BONDS

The Bonds constitute direct, general, unconditional, unsubordinated and secured obligations of the Issuer and shall at all times rank at least *pari passu* with all direct, general unconditional, unsubordinated and unsecured obligations of the Issuer, except those obligations which are mandatorily preferred by law, and without any preference among them. The Bonds are secured by the Transaction Security.

#### 4. USE OF PROCEEDS

4.1 The Issuer shall establish the Escrow Account prior to the Issue Date.

The Net Proceeds shall be transferred by the Issuing Agent to the

Escrow Account on or about the Issue Date. For the purpose of securing that the Conditions Precedent for Disbursement have been fulfilled before the disbursements of the Net Proceeds from the Escrow Account is made to the Issuer, the Escrow Account will be pledged in favour of the Trustee and the Holders (represented by the Trustee).

4.2 Upon fulfilment of the Conditions Precedent for Disbursement, the Net Proceeds standing to the credit of the Escrow Account shall be transferred to be used (a) to repay the Refinancing Debt in full and (b) for general corporate purposes of the Group.

#### 5. SECURITY

- As continuing security for the due and punctual fulfilment of the Issuer's obligations under the Finance Documents, the Issuer shall:
  - (a) pledge to the Trustee and the Holders (as represented by the Trustee) a first ranking security over all shares in Vostok New Ventures (Cyprus) Limited from time to time in accordance with the Share Pledge Agreement;
  - (b) pledge to the Trustee and the Holders (as represented by the Trustee) a first ranking security over the Delivery Hero Loan Receivable;
  - (c) pledge to the Trustee and the Holders (represented by the Trustee) a first ranking security over the Deposit Account pursuant to the Deposit Account Pledge Agreement;
  - (d) pledge to the Trustee and Holders (as represented by the Trustee) a first ranking security over the Escrow Account pursuant to the Escrow Account Pledge Agreement.
- 5.2 No funds may be withdrawn or moved from the Deposit Account for as long as the Deposit Account Pledge Agreement is in force, except as set forth in the Deposit Account Pledge Agreement.
- 5.3 The Issuer shall ensure that the Security Documents and all documents relating thereto are duly executed in favour of the Trustee and the Holders (as represented by the Trustee) and that such documents are legally valid, perfected, enforceable and in full force and effect according to their terms. The Issuer shall execute and/or procure the execution of such further documentation as the Trustee may reasonably

require in order for the Holders and the Trustee to at all times maintain the security position envisaged hereunder.

- 5.4 Except if otherwise decided by the Holders according to the procedures set out in Clauses 17 (*Decisions by Holders*), 18 (*Holders' Meeting*) and 19 (*Written Procedure*), the Trustee is, without first having to obtain the Holders' consent, entitled to enter into binding agreements with the Group Companies or third parties if it is, in the Trustee's sole discretion, necessary for the purpose of establishing, maintaining, altering, releasing or enforcing the Transaction Security or for the purpose of settling the various Holders' relative rights to the Transaction Security. The Trustee is entitled to take all measures available to it according to the Security Documents.
- 5.5 If the Bonds are declared due and payable according to Clause 15 (*Termination of the Bonds*) or following the Final Redemption Date, the Trustee is, without first having to obtain the Holders' consent, entitled to enforce the Transaction Security in such manner and under such conditions that the Trustee finds acceptable (if in accordance with the Security Documents).
- 5.6 If a Holders' meeting has been convened, or a Written Procedure instigated, to decide on the termination of the Bonds and/or the enforcement of all or any of the Transaction Security, the Trustee is obligated to take actions in accordance with the Holders' decision regarding the Transaction Security. However, if the Bonds are not terminated due to that the cause for termination has ceased or due to any other circumstance mentioned in these Terms and Conditions, the Trustee shall not enforce any of the Transaction Security. If the Holders, without any prior initiative from the Trustee or the Issuer, have made a decision regarding termination of the Bonds and enforcement of any of the Transaction Security in accordance with the procedures set out in Clauses 17 (Decisions by Holders), 18 (Holders' Meeting) and 19 (Written Procedure), the Trustee shall promptly declare the Bonds terminated and enforce the Transaction Security. The Trustee is however not liable to take action if the Trustee considers cause for termination and/or acceleration not to be at hand, unless the instructing Holders in writing commit to holding the Trustee indemnified and, at the Trustee's own discretion, grant sufficient security for the obligation.
- 5.7 Funds that the Trustee receives (directly or indirectly) on behalf of the Holders in connection with the enforcement of any or all of the

Transaction Security constitute escrow funds (Sw. redovisningsmedel) according to the Escrow Funds Act (Sw. lag (1944:181) om redovisningsmedel) and must be held on a separate account on behalf of the Holders. The Trustee shall promptly arrange for payments of such funds in accordance with Clause 16 (Distribution of proceeds) as soon as reasonably practicable. If the Trustee deems it appropriate, it may, in accordance with Clause 5.8, instruct the CSD to arrange for payment to the Holders.

5.8 For the purpose of exercising the rights of the Holders and the Trustee under these Terms and Conditions and for the purpose of distributing any funds originating from the enforcement of any Transaction Security, the Issuer irrevocably authorises and empowers the Trustee to act in the name of the Issuer, and on behalf of the Issuer, to instruct the CSD to arrange for payment to the Holders in accordance with Clause 5.7. To the extent permissible by law, the powers set out in this Clause 5.8 are irrevocable and shall be valid for as long as any Bonds remain outstanding. The Issuer shall immediately upon request by the Trustee provide the Trustee with any such documents, including a written power of attorney (in form and substance to the Trustee's satisfaction), which the Trustee deems necessary for the purpose of carrying out its duties under Clause 5.7 (including as required by the CSD in order for the CSD to accept such payment instructions). Especially, the Issuer shall, upon the Trustee's request, provide the Trustee with a written power of attorney empowering the Trustee to change the bank account registered with the CSD to a bank account in the name of the Trustee and to instruct the CSD to pay out funds originating from an enforcement in accordance with Clause 5.7 to the Holders through the CSD.

#### 5.9 The Trustee shall:

- (a) administer and (subject to the same having become enforceable and to the terms of these Terms and Conditions) realise in the name of and on behalf of the Trustee and the Holders (represented by the Trustee) the Delivery Hero Loan Receivable which is pledged (*Verpfändung*) to the Trustee under the Delivery Hero Loan Pledge Agreement; and
- (b) hold, administer and (subject to the same having become enforceable and to the terms of these Terms and Conditions) realise any other security interest otherwise granted the

Delivery Hero Loan Receivable Pledge Agreement to it in its own name as trustee (*treuhänderisch*) for the benefit of the Trustee and the Holders.

- The Issuer hereby agrees and undertakes with the Trustee by way of an abstract acknowledgement of debt (*abstraktes Schuldanerkenntnis*) that it shall pay to the Trustee, as creditor in its own right and not as trustee, agent or representative of the Holders, sums equal to, and in the currency of, any sums owing by it to a Holder under any Finance Document (the "**Principal Obligations**") as and when the same fall due for payment under the relevant Finance Document (the "**Parallel Debt Obligations**").
- 5.11 The right of the Trustee to demand payment of the Parallel Debt Obligations shall be independent and several from the rights of the Holders to demand payment of the Principal Obligations provided that the payment by the Issuer of its Parallel Debt Obligations to the Trustee in accordance with Clause 5.10 shall also discharge (in the amount of the relevant payment) the corresponding Principal Obligations and *vice versa* the payment by the Issuer of its Principal Obligations in accordance with the provisions of the Finance Documents shall also discharge (in the amount of the relevant payment) the corresponding Parallel Debt Obligations but further provided that no Principal Obligation shall be discharged by a discharge of the Parallel Debt Obligations if such discharge of the Parallel Debt Obligations is effected by virtue of any set-off, counterclaim or similar defence invoked by the Issuer *vis-à-vis* the Trustee.
- All moneys received or recovered by the Trustee pursuant to Clause 5.10, and all amounts received or recovered by the Trustee from or by the enforcement of any security granted to secure the Parallel Debt Obligations, shall be applied in accordance with Clause 16 (*Distribution of proceeds*).
- Without limiting or affecting the Trustee's rights against the Issuer (whether under Clause 5.10 or under any other provision of the Finance Documents), the Trustee agrees with each Holder (on a several and divided basis) that it will not exercise its rights under the Parallel Debt Obligations in respect of the Principal Obligations owing to a Holder except with the consent of the relevant Holder. However, for the avoidance of doubt, nothing in the previous sentence shall in any way limit the Trustee's right to act in the protection or preservation of rights

under any Security Document or to enforce any security granted under any Security Document as contemplated by these Terms and Conditions, the relevant Security Document or any other Finance Document (or to do any act reasonably incidental to the foregoing).

#### 6. THE BONDS AND TRANSFERABILITY

- 6.1 Each Holder is bound by these Terms and Conditions without there being any further actions required to be taken or formalities to be complied with.
- 6.2 The Bonds are freely transferable. All Bond transfers are subject to these Terms and Conditions and these Terms and Conditions are automatically applicable in relation to all Bond transferees upon completed transfer.
- 6.3 Upon a transfer of Bonds, any rights and obligations under the Finance Documents relating to such Bonds are automatically transferred to the transferee.
- No action is being taken in any jurisdiction that would or is intended to permit a public offering of the Bonds or the possession, circulation or distribution of any document or other material relating to the Issuer or the Bonds in any jurisdiction other than Sweden, where action for that purpose is required. Each Holder must inform itself about, and observe, any applicable restrictions to the transfer of material relating to the Issuer or the Bonds, (due to, *e.g.*, its nationality, its residency, its registered address or its place(s) of business). Each Holder must ensure compliance with such restrictions at its own cost and expense.
- 6.5 The Bonds have not been registered under the U.S. Securities Act of 1933, as amended (the "**Securities Act**") and the Issuer is under no obligation to arrange for registration of the Bonds under the Securities Act or under any other law or regulation.
- The Bonds are not offered to and may not be subscribed by investors located in the United States except for "Qualified Institutional Buyers" ("QIB") within the meaning of Rule 144A under the Securities Act. In the application form relating to the Bonds, each person applying for the Bonds must confirm whether it is a U.S. person as defined in Rule 902 of Regulation S under the Securities Act, and if it is a U.S. person it must confirm, *inter alia*, that it is a QIB.
- 6.7 Holders located in the United States are not permitted to transfer Bonds except (a) subject to an effective registration statement under the

Securities Act, (b) to a person that the Holder reasonably believes is a QIB within the meaning of Rule 144A that is purchasing for its own account, or the account of another QIB, to whom notice is given that the resale, pledge or other transfer may be made in reliance on Rule 144A, (c) outside the United States in accordance with Regulation S under the Securities Act, (d) pursuant to an exemption from registration under the Securities Act provided by Rule 144 thereunder (if available) and (e) pursuant to any other available exemption from registration under the Securities Act, subject to the receipt by the Issuer of an opinion of counsel or such other evidence that the Issuer may reasonably require confirming that such sale or transfer is in compliance with the Securities Act.

6.8 For the avoidance of doubt and notwithstanding the above, a Holder which allegedly has purchased Bonds in contradiction to mandatory restrictions applicable may nevertheless utilise its voting rights under these Terms and Conditions and shall be entitled to exercise its full rights as a Holder hereunder in each case until such allegations have been resolved.

#### 7. BONDS IN BOOK-ENTRY FORM

- 7.1 The Bonds will be registered for the Holders on their respective Securities Accounts and no physical Bonds will be issued. Accordingly, the Bonds will be registered in accordance with the Financial Instruments Accounts Act. Registration requests relating to the Bonds shall be directed to an Account Operator.
- 7.2 Those who according to assignment, security, the provisions of the Swedish Children and Parents Code (Sw. *föräldrabalken* (1949:381)), conditions of will or deed of gift or otherwise have acquired a right to receive payments in respect of a Bond shall register their entitlements to receive payment in accordance with the Financial Instruments Accounts Act.
- 7.3 The Issuer (and the Trustee when permitted under the CSD's applicable regulations) shall be entitled to obtain information from the debt register (Sw. *skuldbok*) kept by the CSD in respect of the Bonds. At the request of the Trustee, the Issuer shall promptly obtain such information and provide it to the Trustee.
- 7.4 For the purpose of or in connection with any Holders' Meeting or any Written Procedure, the Issuing Agent shall be entitled to obtain

information from the debt register kept by the CSD in respect of the Bonds. If the Trustee does not otherwise obtain information from such debt register as contemplated under the Finance Documents, the Issuing Agent shall at the request of the Trustee obtain information from the debt register and provide it to the Trustee.

- 7.5 The Issuer shall issue any necessary power of attorney to such persons employed by the Trustee, as notified by the Trustee, in order for such individuals to independently obtain information directly from the debt register kept by the CSD in respect of the Bonds. The Issuer may not revoke any such power of attorney unless directed by the Trustee or unless consent thereto is given by the Holders.
- 7.6 At the request of the Trustee, the Issuer shall promptly instruct the Issuing Agent to obtain information from the debt register kept by the CSD in respect of the Bonds and provide it to the Trustee.

#### 8. RIGHT TO ACT ON BEHALF OF A HOLDER

- 8.1 If any Person other than a Holder wishes to exercise any rights under the Finance Documents, it must obtain a power of attorney (or, if applicable, a coherent chain of powers of attorney), a certificate from the authorised nominee or other sufficient proof of authorisation for such Person.
- A Holder may issue one or several powers of attorney to third parties to represent it in relation to some or all of the Bonds held by it. Any such representative may act independently under the Finance Documents in relation to the Bonds for which such representative is entitled to represent the Holder and may further delegate its right to represent the Holder by way of a further power of attorney.
- 8.3 The Trustee shall only have to examine the face of a power of attorney or other proof of authorisation that has been provided to it pursuant to Clause 8.1 and 8.2 and may assume that it has been duly authorised, is valid, has not been revoked or superseded and that it is in full force and effect, unless otherwise is apparent from its face.

### 9. PAYMENTS IN RESPECT OF THE BONDS

9.1 Any payment or repayment under the Finance Documents, or any amount due in respect of a repurchase of any Bonds, shall be made to such Person who is registered as a Holder on the Record Date prior to the relevant payment date, or to such other Person who is registered

with the CSD on such date as being entitled to receive the relevant payment, repayment or repurchase amount.

- 9.2 If a Holder has registered, through an Account Operator, that principal, Interest and any other payment that shall be made under these Terms and Conditions shall be deposited in a certain bank account; such deposits will be effectuated by the CSD on the relevant payment date. In other cases, payments will be transferred by the CSD to the Holder at the address registered with the CSD on the Record Date. Should the CSD, due to a delay on behalf of the Issuer or some other obstacle, not be able to effectuate payments as aforesaid, the Issuer shall procure that such amounts are paid to the Persons who are registered as Holders on the relevant Record Date as soon as possible after such obstacle has been removed.
- 9.3 If, due to any obstacle for the CSD, the Issuer cannot make a payment or repayment, such payment or repayment may be postponed until the obstacle has been removed. Interest shall accrue in accordance with Clause 10.4 during such postponement.
- 9.4 If payment or repayment is made in accordance with this Clause 9, the Issuer and the CSD shall be deemed to have fulfilled their obligation to pay, irrespective of whether such payment was made to a Person not entitled to receive such amount.
- 9.5 The Issuer shall pay any stamp duty and other public fees accruing in connection with the Bond Issue, but not in respect of trading in the secondary market (except to the extent required by applicable law), and shall deduct at source any applicable withholding tax payable pursuant to law. The Issuer shall not be liable to reimburse any stamp duty or public fee or to gross-up any payments under these Terms and Conditions by virtue of any withholding tax, public levy or similar.

## 10. INTEREST

- 10.1 The Bonds will bear Interest at the Interest Rate applied to the Nominal Amount from, but excluding, the Issue Date up to and including the relevant Redemption Date.
- Interest accrues during an Interest Period. Payment of Interest in respect of the Bonds shall be made quarterly in arrears to the Holders on each Interest Payment Date for the preceding Interest Period.

- 10.3 Interest shall be calculated on the basis of a 360-day year comprised of twelve (12) months of thirty (30) days each and, in case of incomplete moths, the actual number of days elapsed (30/360-days basis).
- 10.4 If the Issuer fails to pay any amount payable by it under the Finance Documents on its due date, default interest shall accrue on the overdue amount from, but excluding, the due date up to and including the date of actual payment at a rate which is two hundred (200) basis points higher than the Interest Rate. Accrued default interest shall not be capitalised. No default interest shall accrue where the failure to pay was solely attributable to the Trustee or the CSD, in which case the Interest Rate shall apply instead.

# 11. REDEMPTION, REPURCHASE AND PREPAYMENT OF THE BONDS

## 11.1 Redemption at maturity

The Issuer shall redeem all, but not only some, of the Bonds in full on the Final Redemption Date (or, to the extent such day is not a Business Day, on the first following Business Day) with an amount per Bond equal to the Nominal Amount together with accrued but unpaid Interest.

## 11.2 The Group Companies' purchase of Bonds

Any Group Company may, subject to applicable law, at any time and at any price purchase Bonds. The Bonds held by a Group Company may at such Group Company's discretion be retained, sold or, if held by the Issuer, be cancelled.

#### 11.3 Early voluntary redemption by the Issuer (call option)

- 11.3.1 The Issuer may redeem all, but not only some, of the Bonds in full on any Business Day prior to the First Call Date, at an amount equal to the Make Whole Amount together with accrued but unpaid Interest.
- 11.3.2 The Issuer may redeem all, but not only some, of the Bonds in full on any Business Day falling on or after the First Call Date, but before the Final Redemption Date, at the applicable Call Option Amount together with accrued but unpaid Interest.
- 11.3.3 Redemption in accordance with Clauses 11.3 and 11.3.2 shall be made by the Issuer giving not less than fifteen (15) Business Days' notice to the Holders and the Trustee. Any such notice shall state the Redemption Date and the relevant Record Date and is irrevocable but may, at the Issuer's discretion, contain one or more conditions precedent. Upon

expiry of such notice and the fulfilment of the conditions precedent (if any), the Issuer is bound to redeem the Bonds in full at the applicable amounts.

# 11.4 Mandatory repurchase due to a Change of Control Event or a De-listing Event (put option)

- 11.4.1 Upon a Change of Control Event or a De-listing Event occurring, each Holder shall have the right to request that all, or only some, of its Bonds are repurchased (whereby the Issuer shall have the obligation to repurchase such Bonds) at a price per Bond equal to one hundred one (101.00) per cent. of the Nominal Amount together with accrued but unpaid Interest; during a period of thirty (30) calendar days following a notice from the Issuer of the relevant event pursuant to Clause 12.8 (e). The thirty (30) calendar days' period may not start earlier than upon the occurrence of the Change of Control Event or the De-listing Event (as applicable).
- The notice from the Issuer pursuant to Clause 12.8 (e) shall specify the repurchase date and include instructions about the actions that a Holder needs to take if it wants Bonds held by it to be repurchased. If a Holder has so requested, and acted in accordance with the instructions in the notice from the Issuer, the Issuer, or a Person designated by the Issuer, shall repurchase the relevant Bonds and the repurchase amount shall fall due on the repurchase date specified in the notice given by the Issuer pursuant to Clause 12.8 (e). The repurchase date must fall no later than twenty (20) Business Days after the end of the period referred to in Clause 11.4.1.
- 11.4.3 The Issuer shall comply with the requirements of any applicable securities laws or regulations in connection with the repurchase of Bonds. To the extent that the provisions of such laws and regulations conflict with the provisions in this Clause 11.4, the Issuer shall comply with the applicable securities laws and regulations and will not be deemed to have breached its obligations under this Clause 11.4 by virtue of the conflict.
- 11.4.4 Any Bonds repurchased by the Issuer pursuant to this Clause 11.4 may at the Issuer's discretion be retained, sold or cancelled in accordance with Clause 11.2.

## 11.5 Mandatory repurchase due to failure to fulfil the Conditions Precedent for Disbursement

- 11.5.1 If the Conditions Precedent for Disbursement have not been fulfilled within thirty (30) calendar days after the Issue Date, the Issuer shall redeem the Bonds at a price equal to one hundred (100.00) per cent. of the Nominal Amount together with accrued but unpaid interest and the funds on the Escrow Account shall in such case be applied towards redemption of the Bonds on behalf of the Issuer. Any shortfall shall be covered by the Issuer.
- Redemption in accordance with Clauses 11.5.1 shall be made by the Issuer giving not less than fifteen (15) Business Days' notice to the Holders and the Trustee. Any such notice shall state the Redemption Date and the relevant Record Date and is irrevocable. Upon expiry of such notice, the Issuer is bound to redeem the Bonds in full at the applicable amounts.

#### 12. SPECIAL UNDERTAKINGS

So long as any Bond remains outstanding, the Issuer undertakes to comply with the special undertakings set forth in this Clause 12.

## 12.1 **Distributions**

The Issuer shall not, and shall procure that none of the Subsidiaries, (i) pay any dividend in respect of its shares, (ii) make any contribution (other than contributions to Subsidiaries, (iii) repurchase or redeem any of its own shares, (iv) redeem or reduce its share capital or other restricted equity with repayment to shareholders, (v) make any prepayments under any long-term debt ranking junior or *pari passu* with the Bonds (other than in relation to loans between Subsidiaries), or (vi) make any other similar distribution or transfers of value to the Issuer's, or the Subsidiaries', direct and indirect shareholders or the Affiliates of such direct and indirect shareholders ((i)-(vi) each being a "Restricted Payment").

Notwithstanding the above, if permitted by law and no Event of Default is continuing or would result from such Restricted Payment:

(a) any Restricted Payment may be made by any Group Company if such Restricted Payment is made to a Group Company and, if made by a Subsidiary which is not directly or indirectly whollyowned by the Issuer, is made on a *pro rata* basis;

- (b) any Restricted Payment pursuant to items (iii) and/or (iv) above may be made by the Issuer, provided that at the time of the payment (i) the Incurrence Test is satisfied (calculated on a *pro forma* basis including the relevant payment), (ii) the aggregate amount of such payments in any fiscal year does not exceed USD 10,000,000, and (iii) it is expected that following completion of the payment, the Group's aggregate cash balance will amount to no less than USD 5,000,000; or
- (c) any Restricted Payment pursuant to items (iii) and/or (iv) above may be made by the Issuer, provided that at the time of the payment (i) the Incurrence Test is satisfied (calculated on a *pro forma* basis including the relevant payment), and (ii) funds in an amount equal to or greater than the Nominal Amount outstanding under the Bonds have been deposited into the Deposit Account.

#### 12.2 Nature of business

The Issuer shall procure that no substantial change is made to the general nature of the business carried on by the Issuer and the Subsidiaries as of the Issue Date if such substantial change would have a Material Adverse Effect

#### 12.3 Financial Indebtedness

The Issuer shall not, and shall procure that none of the Subsidiaries will, incur any new Financial Indebtedness, or maintain or prolong any existing Financial Indebtedness, provided however that the Issuer and the Subsidiaries have a right to incur, maintain or prolong any Financial Indebtedness that constitutes Permitted Debt, if such Permitted Debt is incurred on market terms (or better).

#### 12.4 **Negative Pledge**

The Issuer shall not, and shall procure that none of the Subsidiaries, provide, prolong or renew any security over any of its/their assets (present or future) to secure any loan or other indebtedness, provided however that the Group Companies have a right to provide, prolong and renew any Permitted Security.

## 12.5 **Disposal of assets**

The Issuer shall not, and shall procure that none of the Subsidiaries, sell or otherwise dispose of shares in any Subsidiary or of all or substantially all of its or any Subsidiary's assets or operations to any person not being the Issuer or any of its wholly-owned Subsidiaries, unless the transaction is carried out at fair market value and on terms and conditions customary for such transaction and provided that it does not have a Material Adverse Effect. The Issuer shall notify the Trustee of any disposal of shares in a Material Group Company or of all or substantially all of the assets of a Material Group Company and, upon request by the Trustee, provide the Trustee with any information relating to the transaction which the Trustee deems necessary (acting reasonably).

## 12.6 **Dealings with related parties**

The Issuer shall, and shall procure that the Subsidiaries will, conduct all dealings with the direct and indirect shareholders of the Group Companies (excluding other Group Companies) and/or any Affiliates of such direct and indirect shareholders at arm's length terms.

## 12.7 Compliance with laws etcetera

The Issuer shall, and shall procure that the Subsidiaries, (i) comply in all material respects with all laws and regulations applicable from time to time, and (ii) obtain maintain and in all material respects comply with, the terms and conditions of any authorisation, approval, license or other permit required for the business carried out by the respective Group Company.

#### 12.8 Financial reporting etcetera

The Issuer shall:

- (a) prepare and make available the annual audited consolidated financial statements of the Group and the annual audited unconsolidated financial statements of the Issuer, including a profit and loss account, a balance sheet, a cash flow statement and management commentary or report from the Issuer's board of directors, on its website not later than four (4) months after the expiry of each financial year;
- (b) prepare and make available the quarterly interim unaudited consolidated reports of the Group and the quarterly interim

unaudited unconsolidated reports of the Issuer, including a profit and loss account, a balance sheet, a cash flow statement and management commentary or report from the Issuer's board of directors, on its website not later than two (2) months after the expiry of each relevant interim period;

- (c) issue a Compliance Certificate to the Trustee in connection with the delivery of a Financial Report or testing of the Incurrence Test;
- (d) keep the latest version of these Terms and Conditions available on the website of the Group;
- (e) promptly notify the Trustee (and, as regards a Change of Control Event or a De-listing Event, the Holders) when the Issuer is or becomes aware of a Change of Control Event or a De-listing Event or that an Event of Default has occurred, and provide the Trustee with such further information as the Trustee may request (acting reasonably) following receipt of such notice; and
- (f) prepare the Financial Reports in accordance with the IFRS and make them available in accordance with the rules and regulations of Nasdaq Stockholm (or any other regulated market, as applicable) (as amended from time to time) and the Swedish Securities Market Act (Sw. *lag (2007:528) om värdepappersmarknaden*) (as amended from time to time).
- The Issuer shall notify the Trustee of any transaction referred to in Clauses 12.5 (*Disposals of assets*) and shall, upon request by the Trustee, provide the Trustee with (a) any information relating to the transaction which the Trustee deems necessary (acting reasonably) and (b) a determination from the Issuer which states whether the transaction is carried out at fair market value and on terms and conditions customary for such transaction or not and whether it has a Material Adverse Effect or not. The Trustee may assume that any information provided by the Issuer is correct, and the Trustee shall not be responsible or liable for the adequacy, accuracy or completeness of such information. The Trustee is not responsible for assessing if the transaction is carried out at fair market value and on terms and conditions customary for such transaction and whether it has a Material

Adverse Effect, but is not bound by the Issuer's determination under item (b) above.

## 12.9 Listing of Bonds

The Issuer shall ensure that the Bonds are listed at the corporate bond list on Nasdaq Stockholm not later than sixty (60) calendar days after the Issue Date (the intention of the Issuer is however to list the Bonds at the corporate bond list on Nasdaq Stockholm within thirty (30) calendar days after the Issue Date) and shall take all measures required to ensure that the Bonds, once listed on Nasdaq Stockholm, continue being listed on Nasdaq Stockholm for as long as any Bond is outstanding (however, taking into account the rules and regulations of Nasdaq Stockholm and the CSD (as amended from time to time) preventing trading in the Bonds in close connection to the redemption of the Bonds).

#### 12.10 Maintenance Test

The Issuer shall ensure that the Maintenance Test is met for as long as any Bond is outstanding. The Maintenance Test shall be tested quarterly on the basis of the interim report for the period covered by the relevant Reference Date on the basis of the Compliance Certificate issued therewith. The first test date for the Maintenance Test shall be 30 June 2016.

## 12.11 Trustee Agreement

- 12.11.1 The Issuer shall, in accordance with the Trustee Agreement:
  - (a) pay fees to the Trustee;
  - (b) indemnify the Trustee for costs, losses and liabilities;
  - (c) furnish to the Trustee all information reasonably requested by or otherwise required to be delivered to the Trustee; and
  - (d) not act in a way which would give the Trustee a legal or contractual right to terminate the Trustee Agreement.
- 12.11.2 The Issuer and the Trustee shall not agree to amend any provisions of the Trustee Agreement without the prior consent of the Holders if the amendment would be detrimental to the interests of the Holders.

## 12.12 The Delivery Hero Loan Receivable

The Issuer shall procure that any proceeds from the repayment or prepayment (for the avoidance of doubt, excluding interest payments) of the Delivery Hero Loan Receivable are promptly deposited into the Deposit Account, where they will constitute Transaction Security.

#### 13. CONDITIONS PRECEDENT FOR DISBURSEMENT

- The Trustee's approval of the disbursement of any portion of the Net Proceeds from the Escrow Account is subject to the following documents being received by the Trustee, in form and substance satisfactory to it (acting reasonably).
  - (a) relevant corporate resolutions applicable for the Bond Issue;
  - (b) duly executed release notice from the agent and/or lenders(s) under the Refinancing Debt confirming that all Refinancing Debt Security will be released upon repayment of the Refinancing Debt in full;
  - (c) duly executed copies of the Finance Documents;
  - (d) evidence that the Transaction Security has been duly provided and perfected or will be perfected as soon as practically possible following disbursement from the Escrow Account; and
  - (e) evidence that the amount to be released from the Escrow Account (if necessary after a foreign exchange transaction has been made) shall be applied towards repayment of the Refinancing Debt in full.
- When the Conditions Precedent for Disbursement set out in Clause 13.1

  (a) to (e) above have been fulfilled to the satisfaction of the Trustee (acting reasonably), the Trustee shall release the funds from the Escrow Account to be applied in accordance with Clause 4.2.

#### 14. CONDITIONS SUBSEQUENT

- The Issuer shall provide evidence to the Trustee, in form and substance satisfactory to the Trustee (acting reasonably), showing that the events listed below have occurred no later than at the times set out below:
  - (a) that the Refinancing Debt has been repaid in full, such evidence to be provided as soon as practically possible and no later than

- two (2) Business Days after the disbursement from the Escrow Account has been made:
- (b) that all Refinancing Debt Security has been released with no remaining obligations of any Group Company, such evidence to be provided as soon as practically possible and no later than ten (10) Business Days after the disbursement from the Escrow Account has been made; and
- (c) that the security interest purported to be created under the Transaction Secuirty has been perfected, such evidence to be provided as soon as possible and no later than ten (10) Business Days after the disbursement from the Escrow Account has been made.
- When the Conditions Subsequent set out in Clause 14.1 (a) to (c) above have been fulfilled to the satisfaction of the Trustee (acting reasonably), the Trustee shall release the pledge over the Escrow Account.

#### 15. TERMINATION OF THE BONDS

- The Trustee is entitled, on behalf of the Holders, to terminate the Bonds and to declare all, but not only some, of the Bonds due for payment immediately or at such later date as the Trustee determines (such later date not falling later than twenty (20) Business Days from the date on which the Trustee made such declaration), if:
  - (a) **Non-payment:** The Issuer fails to pay an amount on the date it is due in accordance with the Finance Documents unless its failure to pay is caused by administrative or technical error and payment is made within five (5) Business Days of the due date;
  - (b) **Conditions subsequent**: The Issuer has not provided the Trustee with evidence, in form and substance satisfactory to the Trustee (acting reasonably), showing that each of the Conditions Subsequent have been fulfilled not later than at the times set out in Clause 14.1;
  - (c) **Other obligations**: The Issuer does not comply with the Finance Documents, in any other way than as set out under (a) above, provided that the Trustee has requested the Issuer in writing to remedy such failure and the Issuer has not remedied the failure within fifteen (15) Business Days from such request

(if the failure or violation is not capable of being remedied, the Trustee may declare the Bonds payable without such prior written request);

(d) **Cross-acceleration**: Any Financial Indebtedness of a Material Group Company is not paid when due as extended by any originally applicable grace period, or is declared to be due and payable prior to its specified maturity as a result of an event of default (however described), provided that no Event of Default will occur under this paragraph (d) if the aggregate amount of Financial Indebtedness that has fallen due is less than SEK 15,000,000 and provided that it does not apply to any Financial Indebtedness owed to a Group Company;

## (e) **Insolvency**:

- (i) Any Material Group Company is unable or admits inability to pay its debts as they fall due or is declared to be unable to pay its debts under applicable law, suspends making payments on its debts generally or, by reason of actual or anticipated financial difficulties, commences negotiations with its creditors with a view to rescheduling its Financial Indebtedness; or
- (ii) a moratorium is declared in respect of the Financial Indebtedness of any Material Group Company;
- (f) **Insolvency proceedings**: Any corporate action, legal proceedings or other procedures are taken (other than (i) proceedings or petitions which are being disputed in good faith and are discharged, stayed or dismissed within sixty (60) calendar days of commencement or, if earlier, the date on which it is advertised and (ii), in relation to Subsidiaries, solvent liquidations) in relation to:
  - (iii) the suspension of payments, winding-up, dissolution, administration or reorganisation (by way of voluntary agreement, scheme of arrangement or otherwise) of any Material Group Company; and

- (iv) the appointment of a liquidator, receiver, administrator, administrative receiver, compulsory manager or other similar officer in respect of any Material Group Company or any of its assets or any analogous procedure or step is taken in any jurisdiction;
- (g) **Mergers and demergers**: A decision is made that any Material Group Company shall be demerged or merged if such merger or demerger is likely to have a Material Adverse Effect, provided that a merger involving the Issuer, where the Issuer is not the surviving entity, shall always be considered an Event of Default and provided that the Issuer may not be demerged;
- (h) **Creditors' process**: Any expropriation, attachment, sequestration, distress or execution or any analogous process in any jurisdiction affects any asset or assets of any Material Group Company having an aggregate value of an amount equal to or exceeding SEK 15,000,000 and is not discharged within sixty (60) calendar days;
- (i) **Impossibility or illegality**: It is or becomes impossible or unlawful for the Issuer to fulfil or perform any of the provisions of the Finance Documents or if the obligations under the Finance Documents are not, or cease to be, legal, valid, binding and enforceable; or
- (j) **Continuation of the business**: The Issuer or any other Material Group Company ceases to carry on its business if such discontinuation is likely to have a Material Adverse Effect.
- The Trustee may not terminate the Bonds in accordance with Clause 15.1 by reference to a specific Event of Default if it is no longer continuing or if it has been decided, in accordance with these Terms and Conditions, to waive such Event of Default (temporarily or permanently). However, if a moratorium occurs, the ending of that moratorium will not prevent termination for payment prematurely on the ground mentioned under Clause 15.1 (e).
- 15.3 If the right to terminate the Bonds is based upon a decision of a court of law or a government authority, it is not necessary that the decision has

become enforceable under law or that the period of appeal has expired in order for cause of termination to be deemed to exist.

- The Issuer is obliged to inform the Trustee immediately if any circumstance of the type specified in Clause 15.1 should occur. Should the Trustee not receive such information, the Trustee is entitled to assume that no such circumstance exists or can be expected to occur, provided that the Trustee does not have knowledge of such circumstance. The Trustee is under no obligations to make any investigations relating to the circumstances specified in Clause 15.1. The Issuer shall further, at the request of the Trustee, provide the Trustee with details of any circumstances referred to in Clause 15.1 and provide the Trustee with all documents that may be of significance for the application of this Clause 15.
- The Issuer is only obliged to inform the Trustee according to Clause 15.4 if informing the Trustee would not conflict with any statute or the Issuer's registration contract with Nasdaq Stockholm (or any other Regulated Market, as applicable). If such a conflict would exist pursuant to the listing contract with Nasdaq Stockholm or otherwise, the Issuer shall however be obliged to either seek the approval from Nasdaq Stockholm (or any other Regulated Market, as applicable) or undertake other reasonable measures, including entering into a non-disclosure agreement with the Trustee, in order to be able to timely inform the Trustee according to Clause 15.4.
- 15.6 If the Trustee has been notified by the Issuer or has otherwise determined that there is a default under these Terms and Conditions according to Clause 15.1, the Trustee shall (i) notify, within five (5) Business Days of the day of notification or determination, the Holders of the default and (ii) decide, within twenty (20) Business Days of the day of notification or determination, if the Bonds shall be declared terminated. If the Trustee has decided not to terminate the Bonds, the Trustee shall, at the earliest possible date, notify the Holders that there exists a right of termination and obtain instructions from the Holders according to the provisions in Clause 17 (Decisions by Holders). If the Holders vote in favour of termination and instruct the Trustee to terminate the Bonds, the Trustee shall promptly declare the Bonds terminated. However, if the cause for termination according to the Trustee's appraisal has ceased before the termination, the Trustee shall not terminate the Bonds. The Trustee shall in such case, at the earliest possible date, notify the Holders that the cause for termination has

- ceased. The Trustee shall always be entitled to take the time necessary to consider whether an occurred event constitutes an Event of Default.
- 15.7 If the Holders, without any prior initiative to decision from the Trustee or the Issuer, have made a decision regarding termination in accordance with Clause 17 (*Decisions by Holders*), the Trustee shall promptly declare the Bonds terminated. The Trustee is however not liable to take action if the Trustee considers cause for termination not to be at hand, unless the instructing Holders agree in writing to indemnify and hold the Trustee harmless from any loss or liability and, if requested by the Trustee in its discretion, grant sufficient security for such indemnity.
- 15.8 If the Bonds are declared due and payable in accordance with the provisions in this Clause 15, the Trustee shall take every reasonable measure necessary to recover the amounts outstanding under the Bonds.
- 15.9 For the avoidance of doubt, the Bonds cannot be terminated and become due for payment prematurely according to this Clause 15 without relevant decision by the Trustee or following instructions from the Holders' pursuant to Clause 17 (*Decisions by Holders*).
- 15.10 If the Bonds are declared due and payable in accordance with this Clause 15, the Issuer shall redeem all Bonds with an amount per Bond equal to 103.25 per cent. of the Nominal Amount, or if the Bonds are accelerated on or after the First Call Date, at the applicable Call Option Price.

#### 16. DISTRIBUTION OF PROCEEDS

- 16.1 If the Bonds have been declared due and payable in accordance with Clause 15 (*Termination of the Bonds*), all payments by the Issuer relating to the Bonds shall be distributed in the following order of priority, in accordance with the instructions of the Trustee:
  - (a) *firstly*, in or towards payment *pro rata* of (i) all unpaid fees, costs, expenses and indemnities payable by the Issuer to the Trustee, (ii) other costs, expenses and indemnities relating to the termination of the Bonds, the enforcement of the Transaction Security or the protection of the Holders' rights under the Finance Documents, (iii) any non-reimbursed costs incurred by the Trustee for external experts, and (iv) any non-reimbursed costs and expenses incurred by the Trustee in relation to a Holders' Meeting or a Written Procedure;

- (b) secondly, in or towards payment pro rata of accrued but unpaid Interest under the Bonds (Interest due on an earlier Interest Payment Date to be paid before any Interest due on a later Interest Payment Date);
- (c) *thirdly*, in or towards payment *pro rata* of any unpaid principal under the Bonds; and
- (d) *fourthly*, in or towards payment *pro rata* of any other costs or outstanding amounts unpaid under the Finance Documents.

Any excess funds after the application of proceeds in accordance with items (a) to (d) above shall be paid to the Issuer. The application of proceeds in accordance with items (a) to (d) above shall, however, not restrict a Holders' Meeting or a Written Procedure from resolving that accrued Interest (whether overdue or not) shall be reduced without a corresponding reduction of principal.

- 16.2 If a Holder or another party has paid any fees, costs, expenses or indemnities referred to in Clause 16.1, such Holder or other party shall be entitled to reimbursement by way of a corresponding distribution in accordance with Clause 16.1.
- Funds that the Trustee receives (directly or indirectly) in connection with the termination of the Bonds and/or enforcement of any or all of the Transaction Security constitute escrow funds according to the Escrow Funds Act and must be held on a separate interest-bearing account on behalf of the Holders and the other interested parties. The Trustee shall arrange for payments of such funds in accordance with this Clause 16 as soon as reasonably practicable.
- If the Issuer or the Trustee shall make any payment under this Clause 16, the Issuer or the Trustee, as applicable, shall notify the Holders of any such payment at least fifteen (15) Business Days before the payment is made. Such notice shall specify the Record Date, the payment date and the amount to be paid. Notwithstanding the foregoing, for any Interest due but unpaid the Record Date specified in Clause 9.1 shall apply.

#### 17. DECISIONS BY HOLDERS

17.1 A request by the Trustee for a decision by the Holders on a matter relating to the Finance Documents shall (at the option of the Trustee) be dealt with at a Holders' Meeting or by way of a Written Procedure.

- Any request from the Issuer or a Holder (or Holders) representing at least ten (10.00) per cent. of the Adjusted Nominal Amount (such request may only be validly made by a Person who is a Holder on the Business Day immediately following the day on which the request is received by the Trustee and shall, if made by several Holders, be made by them jointly) for a decision by the Holders on a matter relating to the Finance Documents shall be directed to the Trustee and dealt with at a Holders' Meeting or by way of a Written Procedure, as determined by the Trustee. The Person requesting the decision may suggest the form for decision making, but if it is in the Trustee's opinion more appropriate that a matter is dealt with at a Holders' Meeting than by way of a Written Procedure, it shall be dealt with at a Holders' Meeting.
- 17.3 The Trustee may refrain from convening a Holders' Meeting or instigating a Written Procedure if (a) the suggested decision must be approved by any Person in addition to the Holders and such Person has informed the Trustee that an approval will not be given, or (b) the suggested decision is not in accordance with applicable laws.
- Only a Person who is, or who has been provided with a power of attorney or other proof of authorisation pursuant to Clause 8 (*Right to act on behalf of a Holder*) from a Person who is, registered as a Holder:
  - (a) on the Record Date prior to the date of the Holders' Meeting, in respect of a Holders' Meeting, or
  - (b) on the Business Day specified in the communication pursuant to Clause 19.3, in respect of a Written Procedure,

may exercise voting rights as a Holder at such Holders' Meeting or in such Written Procedure, provided that the relevant Bonds are included in the definition of Adjusted Nominal Amount.

- 17.5 The following matters shall require consent of Holders representing at least two thirds (2/3) of the Adjusted Nominal Amount for which Holders are voting at a Holders' Meeting or for which Holders reply in a Written Procedure in accordance with the instructions given pursuant to Clause 19.3:
  - (a) waive a breach of or amend an undertaking set out in Clause 12 (*Special undertakings*);
  - (b) release the Transaction Security in whole or in part;

- (c) reduce the principal amount, Interest Rate or Interest which shall be paid by the Issuer;
- (d) amend any payment day for principal or Interest or waive any breach of a payment undertaking, or
- (e) amend the provisions in this Clause 17.5 or 17.6.
- Any matter not covered by Clause 17.5 shall require the consent of Holders representing more than fifty (50.00) per cent. of the Adjusted Nominal Amount for which Holders are voting at a Holders' Meeting or for which Holders reply in a Written Procedure in accordance with the instructions given pursuant to Clause 19.3. This includes, but is not limited to, any amendment to or waiver of the terms of any Finance Document that does not require a higher majority (other than an amendment permitted pursuant to Clause 20.1(a), (b) or (c)), or a termination of the Bonds.
- 17.7 If the number of votes or replies are equal, the opinion which is most beneficial for the Issuer, according to the chairman at a Holders' Meeting or the Trustee in a Written Procedure, will prevail.
- 17.8 Quorum at a Holders' Meeting or in respect of a Written Procedure only exists if a Holder (or Holders) representing at least twenty (20.00) per cent. of the Adjusted Nominal Amount;
  - (a) if at a Holders' Meeting, attend the meeting in person or by telephone conference (or appear through duly authorised representatives); or
  - (b) if in respect of a Written Procedure, reply to the request.
- 17.9 If a quorum does not exist at a Holders' Meeting or in respect of a Written Procedure, the Trustee or the Issuer shall convene a second Holders' Meeting (in accordance with Clause 18.1) or initiate a second Written Procedure (in accordance with Clause 19.1), as the case may be, provided that the relevant proposal has not been withdrawn by the Person(s) who initiated the procedure for Holders' consent. The quorum requirement in Clause 17.8 shall not apply to such second Holders' Meeting or Written Procedure.
- 17.10 Any decision which extends or increases the obligations of the Issuer or the Trustee, or limits, reduces or extinguishes the rights or benefits of

- the Issuer or the Trustee, under the Finance Documents shall be subject to the Issuer's or the Trustee's consent, as appropriate.
- 17.11 A Holder holding more than one Bond need not use all its votes or cast all the votes to which it is entitled in the same way and may in its discretion use or cast some of its votes only.
- 17.12 The Issuer may not, directly or indirectly, pay or cause to be paid any consideration to or for the benefit of any Holder for or as inducement to any consent under these Terms and Conditions, unless such consideration is offered to all Holders that consent at the relevant Holders' Meeting or in a Written Procedure within the time period stipulated for the consideration to be payable or the time period for replies in the Written Procedure, as the case may be.
- 17.13 A matter decided at a duly convened and held Holders' Meeting or by way of Written Procedure is binding on all Holders, irrespective of them being present or represented at the Holders' Meeting or responding in the Written Procedure. The Holders that have not adopted or voted for a decision shall not be liable for any damages that this may cause other Holders.
- 17.14 All costs and expenses incurred by the Issuer or the Trustee for the purpose of convening a Holders' Meeting or for the purpose of carrying out a Written Procedure, including reasonable fees to the Trustee, shall be paid by the Issuer.
- 17.15 If a decision shall be taken by the Holders on a matter relating to the Finance Documents, the Issuer shall promptly at the request of the Trustee provide the Trustee with a certificate specifying the number of Bonds owned by Group Companies or (to the knowledge of the Issuer) their Affiliates, irrespective of whether such Person is directly registered as owner of such Bonds. The Trustee shall not be responsible for the accuracy of such certificate or otherwise be responsible to determine whether a Bond is owned by a Group Company or an Affiliate of a Group Company.
- 17.16 Information about decisions taken at a Holders' Meeting or by way of a Written Procedure shall promptly be sent by notice to the Holders and published on the websites of the Issuer and the Trustee, provided that a failure to do so shall not invalidate any decision made or voting result achieved. The minutes from the relevant Holders' Meeting or Written

Procedure shall at the request of a Holder be sent to it by the Issuer or the Trustee, as applicable.

#### 18. HOLDERS' MEETING

- The Trustee shall convene a Holders' Meeting by sending a notice thereof to each Holder no later than five (5) Business Days after receipt of a request from the Issuer or the Holder(s) (or such later date as may be necessary for technical or administrative reasons). If the Holder's Meeting has been requested by the Holder(s), the Trustee shall send a copy of the notice to the Issuer.
- 18.2 Should the Issuer want to replace the Trustee, it may convene a Holders' Meeting in accordance with Clause 18.1 with a copy to the Trustee. After a request from the Holders pursuant to Clause 21.4.3, the Issuer shall no later than five (5) Business Days after receipt of such request (or such later date as may be necessary for technical or administrative reasons) convene a Holders' Meeting in accordance with Clause 18.1.
- The notice pursuant to Clause 18.1 shall include (a) time for the meeting, (b) place for the meeting, (c) agenda for the meeting (including each request for a decision by the Holders) and (d) a form of power of attorney. Only matters that have been included in the notice may be resolved upon at the Holders' Meeting. Should prior notification by the Holders be required in order to attend the Holders' Meeting, such requirement shall be included in the notice.
- The Holders' Meeting shall be held no earlier than ten (10) Business Days and no later than twenty (20) Business Days from the notice.
- 18.5 If the Trustee, in breach of these Terms and Conditions, has not convened a Holders' Meeting within five (5) Business Days after having received such notice, the requesting Person may convene the Holders' Meeting itself. If the requesting Person is a Holder, the Issuer shall upon request from such Holder provide the Holder with necessary information from the register kept by the CSD and, if no Person to open the Holders' Meeting has been appointed by the Trustee, the meeting shall be opened by a Person appointed by the requesting Person.
- 18.6 At a Holders' Meeting, the Issuer, the Holders (or the Holders' representatives/proxies) and the Trustee may attend along with each of their representatives, counsels and assistants. Further, the directors of the board, the managing director and other officials of the Issuer and the

Issuer's auditors may attend the Holders' Meeting. The Holders' Meeting may decide that further individuals may attend. If a representative/proxy shall attend the Holders' Meeting instead of the Holder, the representative/proxy shall present a duly executed proxy or other document establishing its authority to represent the Holder.

Without amending or varying these Terms and Conditions, the Trustee may prescribe such further regulations regarding the convening and holding of a Holders' Meeting as the Trustee may deem appropriate. Such regulations may include a possibility for Holders to vote without attending the meeting in person.

## 19. WRITTEN PROCEDURE

- 19.1 The Trustee shall instigate a Written Procedure no later than five (5) Business Days after receipt of a request from the Issuer or the Holder(s) (or such later date as may be necessary for technical or administrative reasons) by sending a communication to each such Person who is registered as a Holder on the Business Day prior to the date on which the communication is sent. If the Written Procedure has been requested by the Holder(s), the Trustee shall send a copy of the communication to the Issuer.
- 19.2 Should the Issuer want to replace the Trustee, it may send a communication in accordance with Clause 19.1 to each Holder with a copy to the Trustee.
- 19.3 A communication pursuant to Clause 19.1 shall include (a) each request for a decision by the Holders, (b) a description of the reasons for each request, (c) a specification of the Business Day on which a Person must be registered as a Holder in order to be entitled to exercise voting rights, (d) instructions and directions on where to receive a form for replying to the request (such form to include an option to vote yes or no for each request) as well as a form of power of attorney, and (e) the stipulated time period within which the Holder must reply to the request (such time period to last at least ten (10) Business Days but not more than twenty (20) Business Days from the communication pursuant to Clause 19.1). If the voting shall be made electronically, instructions for such voting shall be included in the communication.
- 19.4 If the Trustee, in breach of these Terms and Conditions, has not instigated a Written Procedure within five (5) Business Days after having received such notice, the requesting Person may instigate a

Written Procedure itself. If the requesting Person is a Holder, the Issuer shall upon request from such Holder provide the Holder with necessary information from the register kept by the CSD.

19.5 When the requisite majority consents of the Adjusted Nominal Amount pursuant to Clauses 17.5 and 17.6 have been received in a Written Procedure, the relevant decision shall be deemed to be adopted pursuant to Clause 17.5 or 17.6, as the case may be, even if the time period for replies in the Written Procedure has not yet expired.

#### 20. AMENDMENTS AND WAIVERS

- 20.1 The Issuer and the Trustee (acting on behalf of the Holders) may agree to amend the Finance Documents or waive any provision in a Finance Document, provided that:
  - (a) such amendment or waiver is not detrimental to the interest of the Holders, or is made solely for the purpose of rectifying obvious errors and mistakes;
  - (b) such amendment or waiver is required by applicable law, a court ruling or a decision by a relevant authority;
  - (c) such amendment or waiver is necessary for the purpose of listing the Bonds on the corporate bond list of Nasdaq Stockholm provided such amendment or waiver does not materially adversely affect the rights of the Holders; or
  - (d) such amendment or waiver has been duly approved by the Holders in accordance with Clause 17 (*Decisions by Holders*).
- The consent of the Holders is not necessary to approve the particular form of any amendment or waiver to the Finance Documents. It is sufficient if such consent approves the substance of the amendment or waiver.
- The Trustee shall promptly notify the Holders of any amendments or waivers made in accordance with Clause 20.1, setting out the date from which the amendment or waiver will be effective, and ensure that any amendments to these Terms and Conditions are available on the websites of the Issuer and the Trustee. The Issuer shall ensure that any amendments to these Terms and Conditions are duly registered with the CSD and each other relevant organisation or authority.

An amendment or waiver to the Finance Documents shall take effect on the date determined by the Holders Meeting, in the Written Procedure or by the Trustee, as the case may be.

#### 21. APPOINTMENT AND REPLACEMENT OF THE TRUSTEE

## 21.1 Appointment of Trustee

- By subscribing for Bonds, each initial Holder appoints the Trustee to act as its agent and security agent in all matters relating to the Bonds and the Finance Documents, and authorises the Trustee to act on its behalf (without first having to obtain its consent, unless such consent is specifically required by these Terms and Conditions) in any legal or arbitration proceedings relating to the Bonds held by such Holder, including the winding-up, dissolution, liquidation, company reorganisation (Sw. *företagsrekonstruktion*), or bankruptcy (Sw. *konkurs*) (or its equivalent in any other jurisdiction) of the Issuer. By acquiring Bonds, each subsequent Holder confirms such appointment and authorisation for the Trustee to act on its behalf.
- 21.1.2 Each Holder shall immediately upon request by the Trustee provide the Trustee with any such documents, including a written power of attorney (in form and substance satisfactory to the Trustee), as the Trustee deems necessary for the purpose of exercising its rights and/or carrying out its duties under the Finance Documents. The Trustee is under no obligation to represent a Holder which does not comply with such request.
- 21.1.3 The Issuer shall promptly upon request provide the Trustee with any documents and other assistance (in form and substance satisfactory to the Trustee), that the Trustee deems necessary for the purpose of exercising its rights and/or carrying out its duties under the Finance Documents.
- 21.1.4 The Trustee is entitled to fees for its work and to be indemnified for costs, losses and liabilities on the terms set out in the Finance Documents and the Trustee's obligations as agent and security agent under the Finance Documents are conditioned upon the due payment of such fees and indemnifications.
- 21.1.5 The Trustee may act as agent and/or security agent for several issues of securities issued by or relating to the Issuer and Group Companies notwithstanding potential conflicts of interest.

### 21.2 **Duties of the Trustee**

- 21.2.1 The Trustee shall represent the Holders in accordance with the Finance Documents. However, the Trustee is not responsible for the execution or enforceability of the Finance Documents. The Trustee shall keep the latest version of these Terms and Conditions (including any document amending these Terms and Conditions) available on the website of the Trustee.
- 21.2.2 The Trustee shall upon request by a Holder disclose the identity of any other Holder who has consented to the Trustee in doing so.
- 21.2.3 When acting in accordance with the Finance Documents, the Trustee is always acting with binding effect on behalf of the Holders. The Trustee shall carry out its duties under the Finance Documents in a reasonable, proficient and professional manner, with reasonable care and skill.
- 21.2.4 The Trustee is entitled to delegate its duties to other professional parties, but the Trustee shall remain liable for the actions of such parties under the Finance Documents.
- 21.2.5 The Trustee shall treat all Holders equally and, when acting pursuant to the Finance Documents, act with regard only to the interests of the Holders and shall not be required to have regard to the interests or to act upon or comply with any direction or request of any other Person, other than as explicitly stated in the Finance Documents.
- 21.2.6 The Trustee shall be entitled to disclose to the Holders any event or circumstance directly or indirectly relating to the Issuer or the Bonds. Notwithstanding the foregoing, the Trustee may if it considers it to be beneficial to the interests of the Holders delay disclosure or refrain from disclosing certain information other than in respect of an Event of Default that has occurred and is continuing.
- 21.2.7 The Trustee is entitled to engage external experts when carrying out its duties under the Finance Documents. The Issuer shall on demand by the Trustee pay all costs for external experts engaged (a) after the occurrence of an Event of Default, (b) for the purpose of investigating or considering an event which the Trustee reasonably believes is or may lead to an Event of Default or a matter relating to the Issuer which the Trustee reasonably believes may be detrimental to the interests of the Holders under the Finance Documents or (c) when the Trustee is to make a determination under the Finance Documents. Any compensation for damages or other recoveries received by the Trustee from external

- experts engaged by it for the purpose of carrying out its duties under the Finance Documents shall be distributed in accordance with Clause 16 (*Distribution of proceeds*).
- 21.2.8 The Trustee shall enter into agreements with the CSD, and comply with such agreement and the CSD regulations applicable to the Trustee, as may be necessary in order for the Trustee to carry out its duties under the Finance Documents.
- 21.2.9 Notwithstanding any other provision of the Finance Documents to the contrary, the Trustee is not obliged to do or omit to do anything if it would or might in its reasonable opinion constitute a breach of any law or regulation.
- 21.2.10 If in the Trustee's reasonable opinion the cost, loss or liability which it may incur (including reasonable fees to the Trustee) in complying with instructions of the Holders, or taking any action at its own initiative, will not be covered by the Issuer, the Trustee may refrain from acting in accordance with such instructions, or taking such action, until it has received such funding or indemnities (or adequate security has been provided therefore) as it may reasonably require.
- 21.2.11 The Trustee shall give a notice to the Holders (a) before it ceases to perform its obligations under the Finance Documents by reason of the non-payment by the Issuer of any fee or indemnity due to the Trustee under the Finance Documents, or (b) if it refrains from acting for any reason described in Clause 21.2.10.

## 21.3 Limited liability for the Trustee

- 21.3.1 The Trustee will not be liable to the Holders for damage or loss caused by any action taken or omitted by it under or in connection with any Finance Document, unless directly caused by its negligence or wilful misconduct. The Trustee shall never be responsible for indirect loss.
- 21.3.2 The Trustee shall not be considered to have acted negligently if it has acted in accordance with advice from or opinions of reputable external experts engaged by the Trustee or if the Trustee has acted with reasonable care in a situation when the Trustee considers that it is detrimental to the interests of the Holders to delay the action in order to first obtain instructions from the Holders.
- 21.3.3 The Trustee shall not be liable for any delay (or any related consequences) in crediting an account with an amount required pursuant to the Finance Documents to be paid by the Trustee to the

Holders, provided that the Trustee has taken all necessary steps as soon as reasonably practicable to comply with the regulations or operating procedures of any recognised clearing or settlement system used by the Trustee for that purpose.

- 21.3.4 The Trustee shall have no liability to the Holders for damage caused by the Trustee acting in accordance with instructions of the Holders given in accordance with Clause 17 (*Decisions by Holders*).
- Any liability towards the Issuer which is incurred by the Trustee in acting under, or in relation to, the Finance Documents shall not be subject to set-off against the obligations of the Issuer to the Holders under the Finance Documents.

## 21.4 Replacement of the Trustee

- 21.4.1 Subject to Clause 21.4.6, the Trustee may resign by giving notice to the Issuer and the Holders, in which case the Holders shall appoint a successor Trustee at a Holders' Meeting convened by the retiring Trustee or by way of Written Procedure initiated by the retiring Trustee.
- 21.4.2 Subject to Clause 21.4.6, if the Trustee is insolvent or becomes subject to bankruptcy proceedings, the Trustee shall be deemed to resign as Trustee and the Issuer shall within ten (10) Business Days appoint a successor Trustee which shall be an independent financial institution or other reputable company which regularly acts as agent under debt issuances.
- A Holder (or Holders) representing at least ten (10.00) per cent. of the Adjusted Nominal Amount may, by notice to the Issuer (such notice may only be validly given by a Person who is a Holder on the Business Day immediately following the day on which the notice is received by the Issuer and shall, if given by several Holders, be given by them jointly), require that a Holders' Meeting is held for the purpose of dismissing the Trustee and appointing a new Trustee. The Issuer may, at a Holders' Meeting convened by it or by way of Written Procedure initiated by it, propose to the Holders that the Trustee be dismissed and a new Trustee appointed.
- 21.4.4 If the Holders have not appointed a successor Trustee within ninety (90) calendar days after (a) the earlier of the notice of resignation was given or the resignation otherwise took place or (b) the Trustee was dismissed through a decision by the Holders, the Issuer shall appoint a successor

- Trustee which shall be an independent financial institution or other reputable company which regularly acts as agent under debt issuances.
- 21.4.5 The retiring Trustee shall, at its own cost, make available to the successor Trustee such documents and records and provide such assistance as the successor Trustee may reasonably request for the purposes of performing its functions as Trustee under the Finance Documents.
- 21.4.6 The Trustee's resignation or dismissal shall only take effect upon the appointment of a successor Trustee and acceptance by such successor Trustee of such appointment and the execution of all necessary documentation to effectively substitute the retiring Trustee.
- 21.4.7 Upon the appointment of a successor, the retiring Trustee shall be discharged from any further obligation in respect of the Finance Documents but shall remain entitled to the benefit of the Finance Documents and remain liable under the Finance Documents in respect of any action which it took or failed to take whilst acting as Trustee. Its successor, the Issuer and each of the Holders shall have the same rights and obligations amongst themselves under the Finance Documents as they would have had if such successor had been the original Trustee.
- In the event that there is a change of the Trustee in accordance with this Clause 21.4, the Issuer shall execute such documents and take such actions as the new Trustee may reasonably require for the purpose of vesting in such new Trustee the rights, powers and obligation of the Trustee and releasing the retiring Trustee from its further obligations under the Finance Documents. Unless the Issuer and the new Trustee agrees otherwise, the new Trustee shall be entitled to the same fees and the same indemnities as the retiring Trustee.

# 22. APPOINTMENT AND REPLACEMENT OF THE ISSUING AGENT

- 22.1.1 The Issuer appoints the Issuing Agent to manage certain specified tasks under these Terms and Conditions and in accordance with the legislation, rules and regulations applicable to and/or issued by the CSD and relating to the Bonds.
- 22.1.2 The Issuing Agent may retire from its assignment or be dismissed by the Issuer, provided that the Issuer has approved that a commercial bank or securities institution approved by the CSD accedes as new Issuing Agent at the same time as the old Issuing Agent retires or is

dismissed. If the Issuing Agent is insolvent, the Issuer shall immediately appoint a new Issuing Agent, which shall replace the old Issuing Agent as issuing agent in accordance with these Terms and Conditions.

#### 23. APPOINTMENT AND REPLACEMENT OF THE CSD

- 23.1.1 The Issuer has appointed the CSD to manage certain tasks under these Terms and Conditions and in accordance with the legislation, rules and regulations applicable to the CSD.
- The CSD may retire from its assignment or be dismissed by the Issuer, provided that the Issuer has effectively appointed a replacement CSD that accedes as CSD at the same time as the old CSD retires or is dismissed and provided also that the replacement does not have a negative effect on any Holder or the listing of the Bonds listed on the corporate bond list of Nasdaq Stockholm. The replacing CSD must be authorised to professionally conduct clearing operations pursuant to the Swedish Securities Market Act (Sw. lag (2007:528) om värdepappersmarknaden).

#### 24. NO DIRECT ACTIONS BY HOLDERS

- A Holder may not take any steps whatsoever against the Issuer or a Subsidiary to enforce or recover any amount due or owing to it pursuant to the Finance Documents, or to initiate, support or procure the winding-up, dissolution, liquidation, company reorganisation (Sw. företagsrekonstruktion) or bankruptcy (Sw. konkurs) (or its equivalent in any other jurisdiction) of the Group Companies in relation to any of the liabilities of the Issuer or a Subsidiary under the Finance Documents.
- Clause 24.1.1 shall not apply if the Trustee has been instructed by the Holders in accordance with the Finance Documents to take certain actions but fails for any reason to take, or is unable to take (for any reason other than a failure by a Holder to provide documents in accordance with Clause 21.1.2), such actions within a reasonable period of time and such failure or inability is continuing. However, if the failure to take certain actions is caused by the non-payment by the Issuer of any fee or indemnity due to the Trustee under the Finance Documents or by any reason described in Clause 21.2.10, such failure must continue for at least forty (40) Business Days after notice pursuant

- to Clause 21.2.11 before a Holder may take any action referred to in Clause 24.1.1.
- 24.1.3 The provisions of Clause 24.1.1 shall not in any way limit an individual Holder's right to claim and enforce payments which are due to it under Clause 11.4 (*Mandatory repurchase due to a Change of Control Event or a De-listing Event (put option)*) or other payments which are due by the Issuer to some but not all Holders.

#### 25. TIME-BAR

- 25.1.1 The right to receive repayment of the principal of the Bonds shall be time-barred and become void ten (10) years from the relevant Redemption Date. The right to receive payment of Interest (excluding any capitalised Interest) shall be time-barred and become void three (3) years from the relevant due date for payment. The Issuer is entitled to any funds set aside for payments in respect of which the Holders' right to receive payment has been time-barred and has become void.
- 25.1.2 If a limitation period is duly interrupted in accordance with the Swedish Act on Limitations (Sw. *preskriptionslag* (1981:130)), a new time-bar period of ten (10) years with respect to the right to receive repayment of the principal of the Bonds, and of three (3) years with respect to the right to receive payment of Interest (excluding capitalised Interest) will commence, in both cases calculated from the date of interruption of the time-bar period, as such date is determined pursuant to the provisions of the Swedish Act on Limitations.

## 26. NOTICES AND PRESS RELEASES

#### 26.1 Notices

- Any notice or other communication to be made under or in connection with the Finance Documents:
  - (a) if to the Trustee, shall be given at the address registered with the Swedish Companies Registration Office (Sw. *Bolagsverket*) on the Business Day prior to dispatch or, if sent by email by the Issuer, to such email address as notified by the Trustee to the Issuer from time to time;
  - (b) if to the Issuer, shall be given at the address registered with the Swedish Companies Registration Office on the Business Day prior to dispatch or, if sent by email by the Trustee, to such

- email address as notified by the Issuer to the Trustee from time to time; and
- (c) if to the Holders, shall be given at their addresses as registered with the CSD (or in relation to courier or personal delivery, if such address is a box address, the addressee reasonably assumed to be associated with such box address), on the Business Day prior to dispatch, and by either courier delivery or letter for all Holders. A notice to the Holders shall also be published on the websites of the Issuer and the Trustee.
- Any notice or other communication made by one person to another under or in connection with the Finance Documents shall be sent by way of courier, personal delivery or letter (and, if between the Trustee and the Issuer, by email) and will only be effective, in case of courier or personal delivery, when it has been left at the address specified in Clause 26.1.1 or, in case of letter, three (3) Business Days after being deposited postage prepaid in an envelope addressed to the address specified in Clause 26.1.1 or, in case of email to the Trustee or the Issuer, when received in legible form by the email address specified in Clause 26.1.1.
- 26.1.3 Failure to send a notice or other communication to a Holder or any defect in it shall not affect its sufficiency with respect to other Holders.

#### 26.2 Press releases

- Any notice that the Issuer or the Trustee shall send to the Holders pursuant to Clauses 11.3.3, 11.4, 12.8 (e), 15.6, 16.4, 17.16, 18.1, 19.1, 20.3, 21.2.11 and 21.4.1 shall also be published by way of press release by the Issuer or the Trustee, as applicable.
- In addition to Clause 26.2.1, if any information relating to the Bonds, the Issuer or the Group contained in a notice that the Trustee may send to the Holders under these Terms and Conditions has not already been made public by way of a press release, the Trustee shall before it sends such information to the Holders give the Issuer the opportunity to issue a press release containing such information. If the Issuer does not promptly issue a press release and the Trustee considers it necessary to issue a press release containing such information before it can lawfully send a notice containing such information to the Holders, the Trustee shall be entitled to issue such press release.

#### 27. FORCE MAJEURE AND LIMITATION OF LIABILITY

- 27.1.1 Neither the Trustee nor the Issuing Agent shall be held responsible for any damage arising out of any legal enactment, or any measure taken by a public authority, or war, strike, lockout, boycott, blockade or any other similar circumstance (a "Force Majeure Event"). The reservation in respect of strikes, lockouts, boycotts and blockades applies even if the Trustee or the Issuing Agent itself takes such measures, or is subject to such measures.
- 27.1.2 The Issuing Agent shall have no liability to the Holders if it has observed reasonable care. The Issuing Agent shall never be responsible for indirect damage with exception of gross negligence and wilful misconduct.
- 27.1.3 Should a Force Majeure Event arise which prevents the Trustee or the Issuing Agent from taking any action required to comply with the Finance Documents, such action may be postponed until the obstacle has been removed.
- 27.1.4 The provisions in this Clause 27 apply unless they are inconsistent with the provisions of the Financial Instruments Accounts Act which provisions shall take precedence.

#### 28. GOVERNING LAW AND JURISDICTION

- 28.1.1 These Terms and Conditions, and any non-contractual obligations arising out of or in connection therewith, shall be governed by and construed in accordance with the laws of Sweden.
- 28.1.2 Any dispute or claim arising in relation to these Terms and Conditions shall, subject to Clause 28.1.3, be determined by Swedish courts and the District Court of Stockholm shall be the court of first instance.
- 28.1.3 The submission to the jurisdiction of the Swedish courts shall not limit the right of the Trustee (or the Holders, as applicable) to take proceedings against the Issuer in any court which may otherwise exercise jurisdiction over the Issuer or any of its assets.

#### **Addresses**

## Company and issuer

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