

# **VNV** Global

Investor update Q2 2025

# Table of contents

#### Introduction to VNV

Portfolio Overview

Select Investment Highlights

Last Quarter Update

Supporting Materials



Global Network Effect Investor

# Network Effects

Product or Service Improves with Every New User

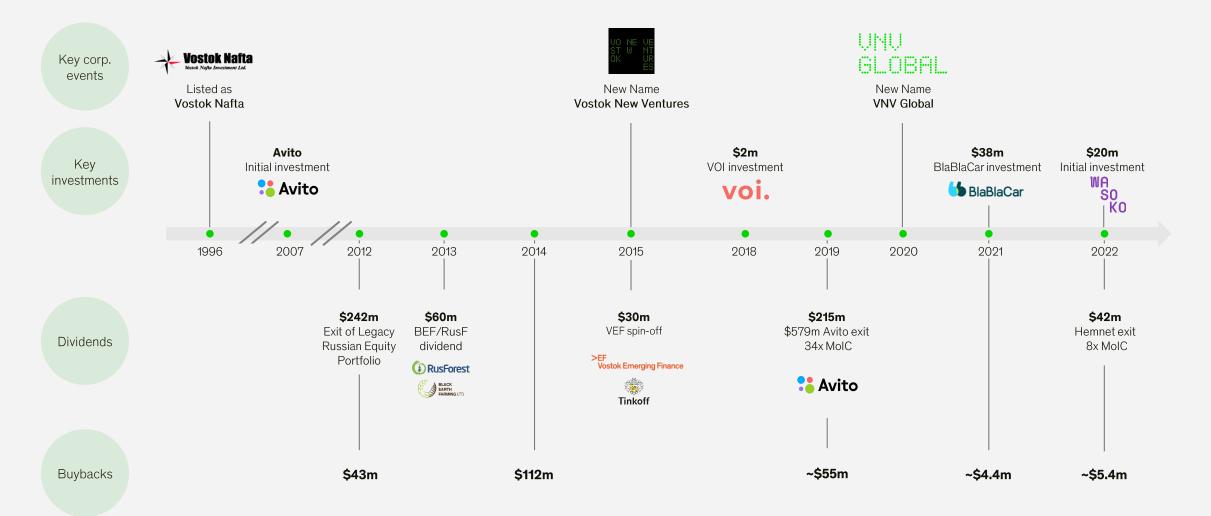
# Permanent Capital

Avito Investment Held for 12 Years, Yielding a 37% IRR

# High Risk / Reward

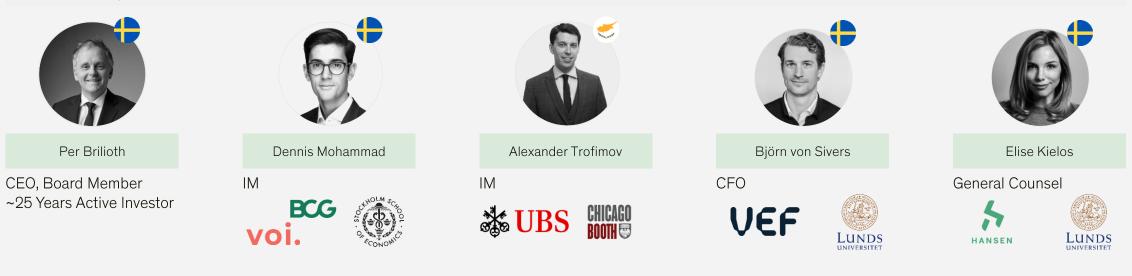
Investing in Businesses with Significant Return Profiles

# VNV has long history of investing in non-listed, fast growing companies with great risk/reward characteristics



### Strong and experienced team behind VNV Global

Investment and Operations Team



Board of Directors



Tom Dinkelspiel

Chairman



Olga San Jacinto

Board Member



Keith Richman

Board Member



Therese Angel

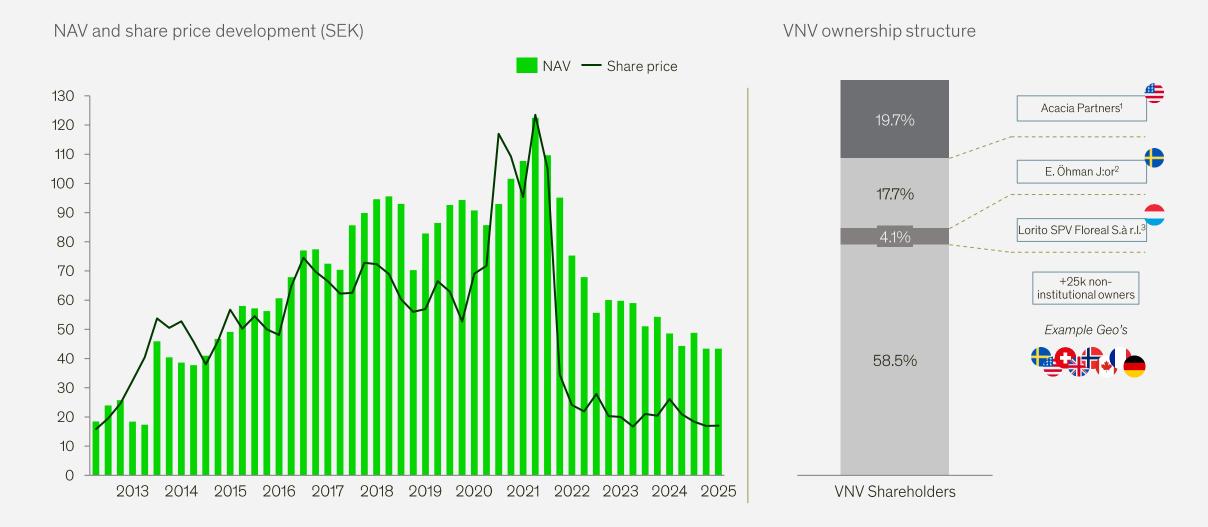
Board Member



Josh Blachman

Board Member

### VNV trading on NASDAQ Stockholm under ticker STO:VNV



### Sustainability is at the core of our portfolio companies



# Table of contents

Introduction to VNV

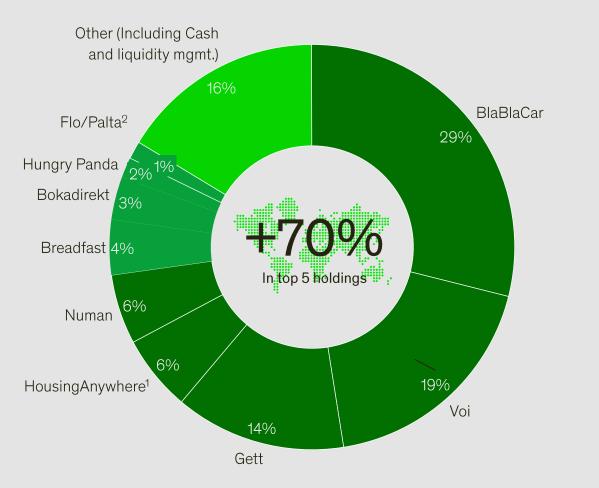
Portfolio Overview

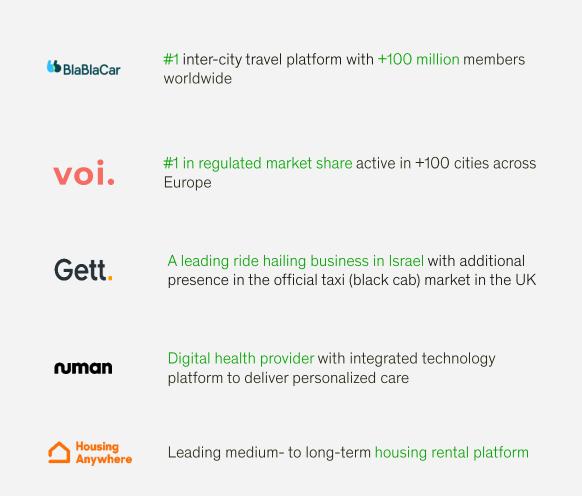
Select Investment Highlights

Last Quarter Update

Supporting Materials

### VNV Global Portfolio Overview, Q2 '25



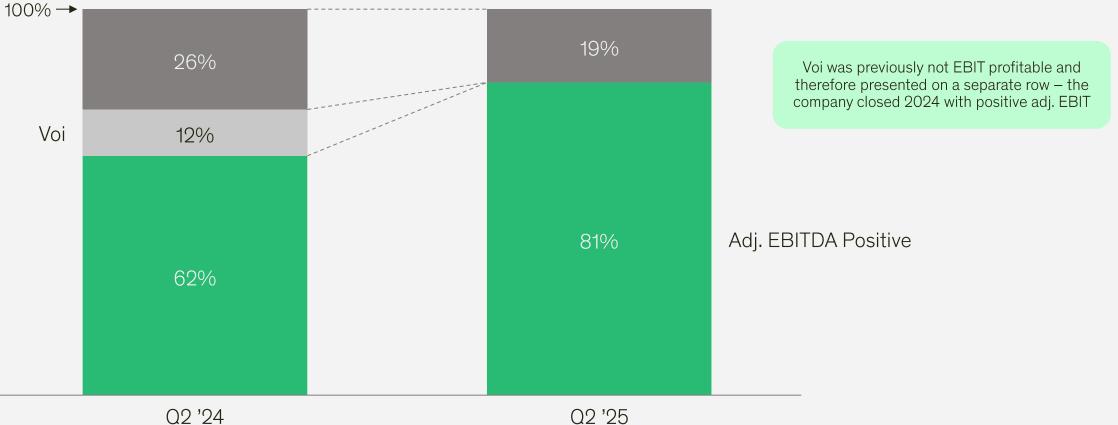


### Increasing share of Investment Portfolio in Adj. EBITDA positive territory

Unaudited numbers

UNU

Share of Investment Portfolio Value in Adj. EBITDA Positive territory

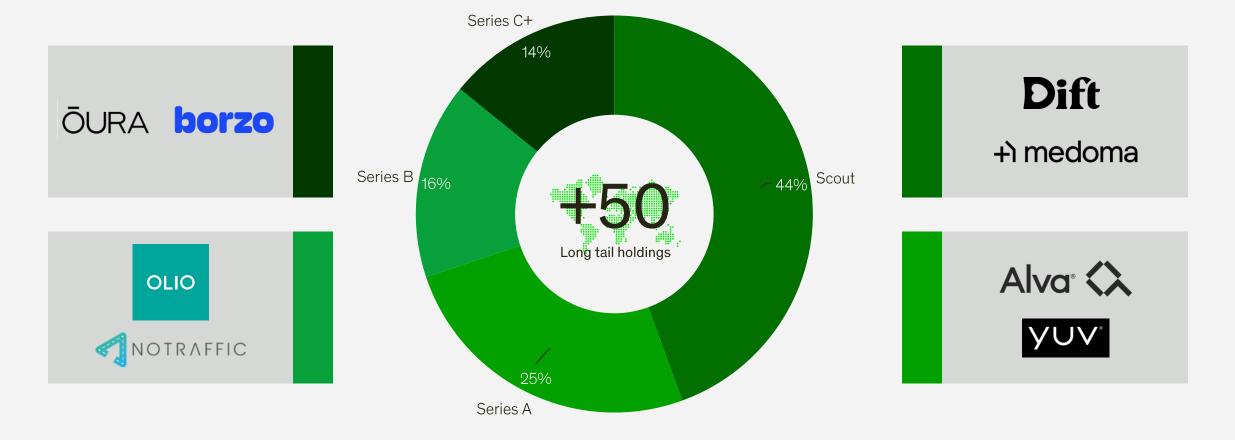


9

### The 'Avito's of tomorrow' are already in our existing portfolio

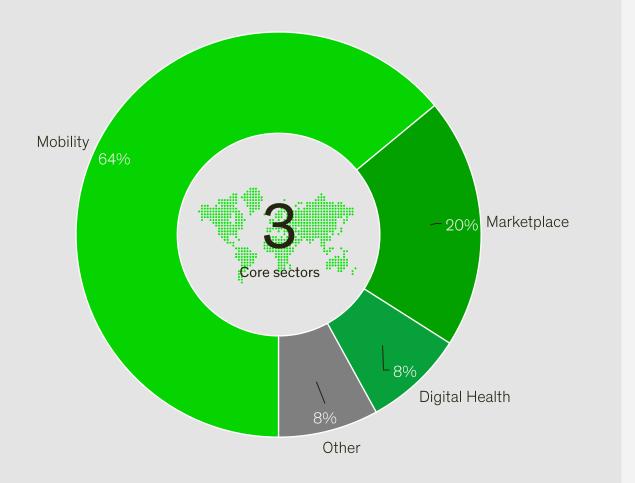
USD 89.4 mln or SEK ~6.5 per share in holdings below top 10 single holdings

Select portfolio companies by stage

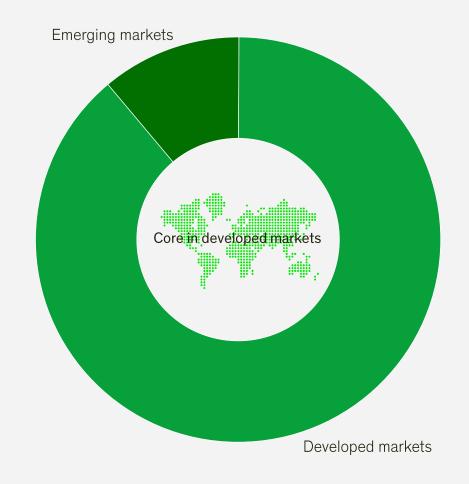


### Portfolio overview by sector and geo

Mobility largest sector exposure



#### Vast majority of portfolio developed markets



# Table of contents

Introduction to VNV

Portfolio Overview

Select Investment Highlights

Last Quarter Update

Supporting Materials

#### 🇯 BlaBlaCar

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### BlaBlaCar | The world's leading community-based travel app

#### BlaBlaCar at a glance

- BlaBlaCar is the world's leading long-distance carpooling platform with a global, trusted community of +100 million members in 22 countries
- The company was founded in 2006 in France with the idea of leveraging existing supply in car trips already intended to be taken and matching them with existing demand for trips to that destination
- The platform has significant societal benefits by helping decrease traffic congestion, reducing emissions while increasing accessibility
- VNV first invested in BlaBlaCar in 2015 and now holds a 13.7% ownership position on a fully diluted basis

#### Value Proposition



Allows users to earn money for trips already planned to make



Saves users money with many BlaBlaCar trips cheaper than equivalent bus or train trips



Choosing the right BlaBlaCar option can save users significant time compared to bus and train options

USD 204m	USD 199m	13.7%	29.0%	
Invested	Q2 2025 NAV	VNV ownership	VNV portfolio weight	

UNU

### BlaBlaCar | The world's leading community-based travel app

#### Recent Developments

Closed 2024 with healthy growth in driver and passenger figures, resulting in almost 100 million PAX reflecting 20-25% growth Y-o-Y	
During 2024 announced a EUR 100m financing through a revolving credit facility to fund growth and M&A	Countries where BlaBlaCar operates
Announced the acquisition of Obilet in Q2 2024, the leading bus marketplace in Turkey, transaction closed in Q4 2024	And Bard.
	<ul> <li>BlaBlacar is particularly popular in Western and Central Europe but has also expanded its services to emerging markets, including Brazil, India and Mexico, where it has seen adoption growing significantly</li> </ul>
The company has had a strong start to 2025, delivering ahead of budget on both top line and profitability	<ul> <li>BlaBlaCar tailors its service to local market conditions and regulations, allowing it to operate successfully in diverse geographical regions</li> <li>To strengthen its presence in different regions, BlaBlaCar has made strategic acquisitions, such as Jizdomat in the Czech Republic and Hungary and the recently closed the acquisition of Obilet, the leading bus marketplace in Turkey</li> </ul>
USD 204m USD 199m Invested 02 2025 NAV	13.7% 29.0% VNV ownership VNV portfolio weight

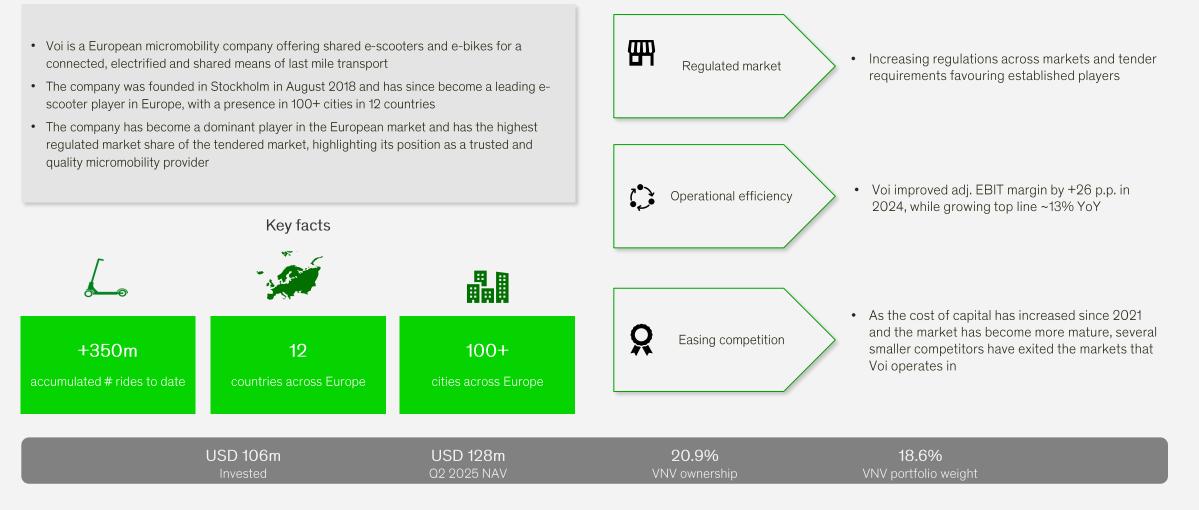
BlaBlaCar geographical presence

Source: Group information

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### Voi | Leading European micromobility operator

#### Voi at a glance



Key drivers for Voi's competitive advantage

Source: Group information

Note: 1) Share of Tendered and Licensed Markets (by size of fleet) in core EU markets.

## voi.

UNU

### Voi | Leading European micromobility operator

#### Recent Development

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Closed a strong Q1 2025 with LTM EUR 138.6 mln in net revenues, EUR 21.2 mln of adj. EBITDA and EUR 3.3 mln of adj. EBIT

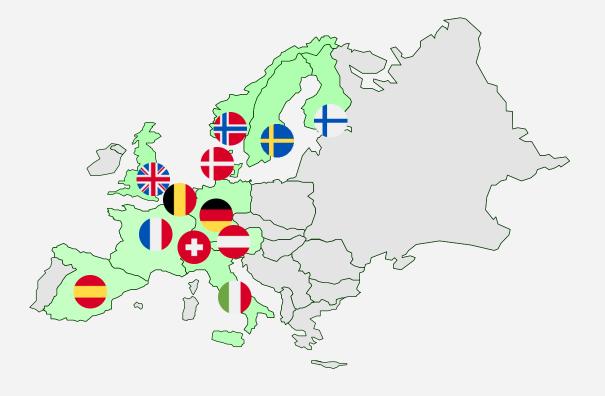
2024 first profitable year for Voi, adj. EBITDA ended at EUR 17.2 mln and adj. EBIT at EUR 0.1 mln

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During O2 2025, Voi won several tenders such as the Paris e-bike tender (biggest tender won has won since inception) which has the potential to generate double digit millions annually



In Q4 '24 Voi announced it had secured EUR 50 mln through a 4year duration bond with a 6.75% spread on EURIBOR as part of a EUR 125 mln framework, funding future vehicle CAPEX Voi's geographic presence



USD 106m USD 128m 20.9%	18.6%
Invested Q2 2025 NAV VNV ownership	VNV portfolio weight

### voi.

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## Voi | The company has delivered consistent growth and improving margins

80

58%

57% 76

49%

58

44%

49

31% 33%

11

'20

28

'21

'22

'23

Vehicle Profit (EUR mln)

- Vehicle Profit Margin (%)

'24 LTM

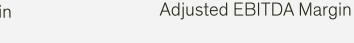
(Q1

'25)

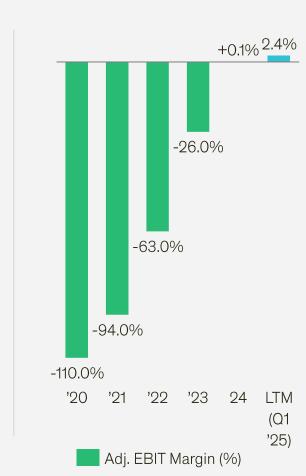
Revenue and Fleet Size



Vehicle Profit Margin



13% 15% -1% -28% -55% -83% '21 '20 '22 '23 '24 LTM (Q1 '25) Adj. EBITDA Margin (%)



Adjusted EBIT Margin

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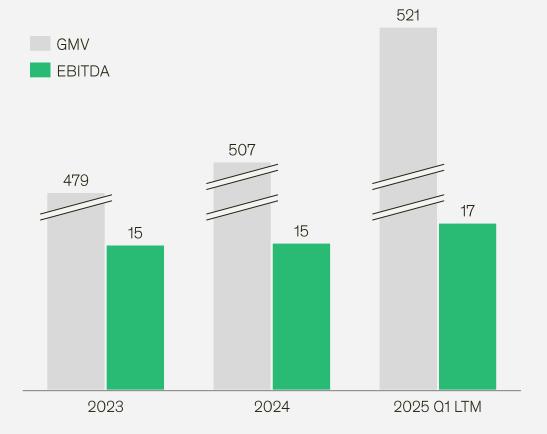
### Gett | Profitable mobility business with USD 69 mln of cash

#### Gett at a glance

- Gett is a leading ride-hailing company in Israel and for official taxis (black cabs) in the UK
- While VNV has been in the process of selling Gett, the previously announced transaction was discontinued during Q2 2025
- Gett continues to see strong momentum and has delivered gross bookings of approx. USD 521 mln and EBITDA of USD 17 mln during the last twelve months ending March '25
- VNV expects a one-off dividend to the order of USD 30 mln (roughly USD 14 mln for VNV) during H2 2025 followed by further dividend streams as the company continues to generate free cash flow



#### Financials, USD mIn



USD 112mUSD 93.9m44.9%13.6%InvestedQ2 2025 NAVVNV ownershipVNV portfolio weight

### Numan | Digital health platform specializing in obesity & personalized healthcare

#### Numan at a glance

- Numan is a digital health platform originally focused on men's health issues, such as erectile dysfunction, hair loss, and weight loss, but has since evolved into a leading unisex healthcare provider
- The company's weight loss offering, centered around GLP-1 treatments, has driven significant growth, transforming Numan into a key player in digital obesity care
- Based in London, Numan integrates digitally-led diagnostics, personalized clinical care, and tailored behavioral change, aiming to offer seamless online consultations and continuous care
- Revenue more than doubled to roughly USD 90 mln in 2024, with the business being profitable; management guides for around 150% growth this year
- The company has secured USD 60 mln in new financing consisting of an equity round led by Big Pi Ventures and a growth facility from HSBC Innovation Bank providing ample resources to accelerate the company's continued growth

Value proposition



#### Strong QoQ revenue development



Example products



Weight loss



Hair loss





Enhanced supplements Blood tests

USD 9m USD 38m 13.5% 5.6% Invested 02 2025 NAV VNV ownership VNV portfolio weight

# Table of contents

Introduction to VNV

Portfolio Overview

Select Investment Highlights

Last Quarter Update

Supporting Materials

### Q2 2025 figures



Q2 2025 NAV

a ride?

5.6%

Change Since Last Quarter (USD) SEK 5,683m SEK 43.4 per share

Q2 2025 NAV

0.1%

Change Since Last Quarter (SEK)

### Net Asset Value per share at ~43.4 SEK as per Q2 2025

#### NAV breakdown, June 30 2025

Туре	Fair value, \$m	Per share, \$	Per share, SEK*	% weight of NAV
Investments	671.7	5.1	48.7	112%
Cash & cash equivalents	16.4	0.1	1.2	3%
Total investment portfolio	688.1	5.3	49.9	115%
Borrowings	-89.6	-0.7	-6.5	-15%
Other net liabilities	-0.3	0.0	0.0	0%
Net Asset Value	598.3	4.57	43.39	100%
Share price (Q2 '25 EoP)			17.0	
Discount			61%	

## Net Asset Value as per Q2 2025

	Fair value \$k, Jun 30, 2025	Investments / Disposals	Fair value change, \$k	Fair value change %	Fair value \$k, Mar 31, 2025	Portfolio weight 9
BlaBlaCar	199,291	-	7,612	4%	191,679	29.0%
Voi	127,836	-	18,017	16%	109,819	18.6%
Gett	93,923	-	10,865	13%	83,058	13.6%
HousingAnywhere	40,351	-	-3,567	-8%	43,918	5.9%
Numan	38,285	-	-6,576	-15%	44,861	5.6%
Breadfast	30,222	-	7,081	31%	23,141	4.4%
Bokadirekt	23,552	-	2,450	12%	21,101	3.4%
NV Fund 1 & 2	18,615	-	-364	-2%	18,979	2.7%
Hungry Panda	11,247	-	333	3%	10,913	1.6%
Other equity investments	86,236	-5,719	3,574	-2%	88,382	12.5%
Convertible Notes	1,832	-500	138	-16%	2,194	0.3%
Liquidity management	282	-82	3	-22%	360	0.0%
Investment portfolio	671,671	-6,301	39,566		638,407	97.6%
Cash and cash equivalents	16,419				13,620	2.4%
Total investment portfolio	688,090				652,027	100%
Borrowings	-89,552				-84,720	
Other net receivables/liabilities	-269				-536	
Total NAV	598,270				566,771	
Share Count	130,978,236	130.978.236		130,978,236		
NAV/share, USD	4.57					
FX, SEK/USD	9.50				10.02	
Total NAV, SEK tsn	5,683,303				5,679,811	
NAV/share, SEK	43.39				43.36	

# Table of contents

Introduction to VNV

Portfolio Overview

Select Investment Highlights

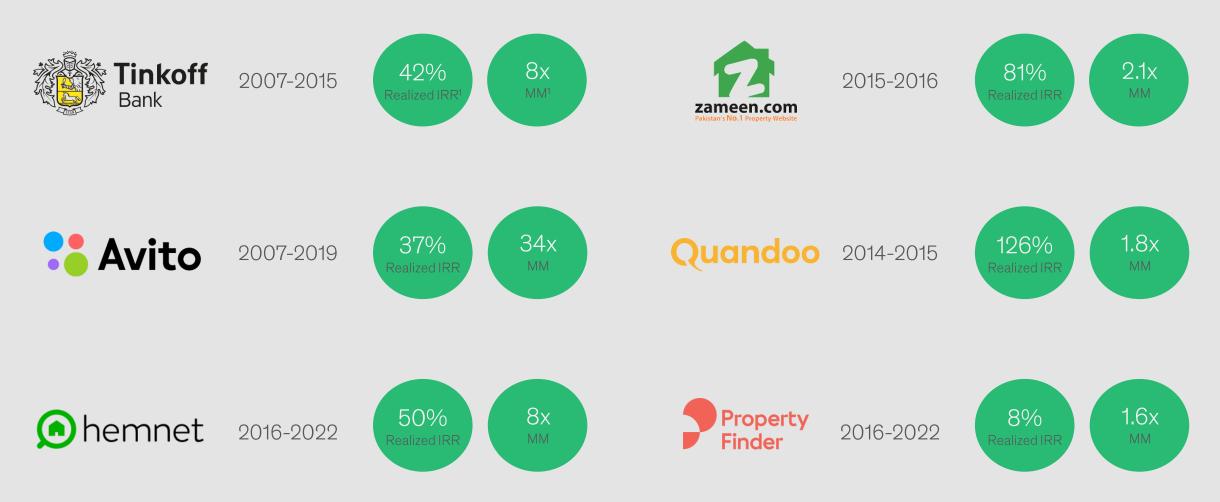
Last Quarter Update

Supporting Materials

### Track record with several highly sucessful exits



Select historic exits



### VNV has a stage agnostic investment strategy

Through our mandate we are able to invest at any stage in a company, from seed to growth equity



Permanent capital allows for long holding periods and considerable potential for value appreciation. Private capital for public markets – permanent capital

